

Unitarian Universalist Church of Berkeley
Fiscal Year 2022-23 Proposed Operations Budget v.5

		FY 2021-22 Budget	FY 2022-23 Proposed Budget	Comments
Revenue				
	Pledge Income	\$382,500	\$445,500	Still pending Stewardship Final numbers (current estimate is \$495K - 10%)
	Plate collections	\$12,000	\$12,000	Portion of Plate that goes to UUCB General Fund
	Special Collections - All	\$24,000	\$25,000	(Good Neighbor, Congrats to Grads, Widening the Circle, Food drive, etc.)
	Other unpledged contributions	\$8,000	\$10,000	Pursuing other ways to donate, GoFundMe, Zelle, YourCause, Benevity, PayPal, etc.
	Member Events	\$2,500	\$5,000	Expected increase in facility use by members. Members get 50% discount now.
	Endowment Transfer	\$28,627	\$0	Regular Annual Withdrawl now in Capital Budget.
	Prior Year Pledge Payments	\$5,000	\$5,000	
	All Program Income	\$4,800	\$2,900	Does not include restricted monies. Does include Personal Theology/Hospitality donations.
	Cottage Rental	\$37,200	\$37,758	
	Fundraising - All	\$5,000	\$7,500	Includes Book Table, Jewelry Table, Holiday Faire, Amazon Smile, etc. Need Fundraising Team.
	Music Events	\$10,000	\$12,500	
	Community Use-Space Rental	\$100,000	\$150,000	Rates increased, expected surge in rentals
	School Buildings (Good Earth)	\$327,420	\$312,000	Includes all items from leases of RE and Childcare buildings
	Other Revenue	\$122,000	\$15,000	No expected grants this fiscal year, includes Bequests
	Interest Income-general	\$250	\$500	Money market funds earn interest, interest rates increasing
	Income from Trusts	\$1,200	\$1,854	Paid to administer Calkins Trust
Total Revenue		\$1,070,497	\$1,042,512	
Expenses				
	Salary, Wages, & Housing	\$599,849	\$590,859	No intern minister this year
	Payroll Taxes (incl SECA)	\$51,255	\$54,673	
	Employee Benefits-Health	\$41,080	\$33,660	
	Employee Benefits-Life/Disabil	\$3,400	\$1,500	
	Employee Benefits-Retirement	\$43,402	\$39,534	
	Insurance (Property & Casualty)	\$27,600	\$29,500	Includes separate insurance for Sonoma retreat (Freestone)

Worker's Comp Insurance	\$9,500	\$9,500	
Accounting Services	\$31,500	\$14,000	
Search Committee	\$0	\$15,000	New
Consultants/Contractors	\$2,500	\$13,500	IT Consultant, Sound Engineer
Guest Speakers/Musicians	\$500	\$5,000	

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Supplies	\$12,500	\$13,500	Includes Ministry & Music
Office Expenses/Administration	\$16,270	\$18,500	Payroll processing, postage, copier lease, etc.
Phones & Computers	\$15,000	\$8,000	WiFi, Database, Financial System, etc.
Advertising and PR	\$2,500	\$5,000	Kensington Outlook, Here Comes the Guide, East Bay Times, Facebook boosts
Communications & Web Site	\$2,500	\$5,200	Broadcast/Zoom expenses
Property Taxes	\$15,000	\$18,500	Lawson Road 70% reimbursed by Preschool rental, but now paying separately for Sonoma County
Professional development	\$14,042	\$15,000	GA for lead staff, trainings for new/continuing staff, Dues
Bank Fees	\$3,100	\$3,000	PayPal education campaign needed
Other Expense	\$14,000	\$5,500	Includes Board & ED contingencies of \$1,000 each (last year included \$8,000 Management Fees)
UUA Annual Program Dues	\$36,363	\$38,000	Fair share
Building & grounds supplies	\$15,500	\$14,500	
Building & grounds maintenance	\$20,000	\$25,000	
Utilities	\$34,700	\$38,500	Includes solar rebate decrease (PG&E now caps rebate per period)
Fire Monitoring System	\$12,500	\$12,500	
All Programs/Small Grp Ministries	\$30,000	\$28,700	Includes Hospitality & \$2,000 Shuumi tax
Fundraising/Event expense	\$1,500	\$2,500	Event Hosts included in salary line
Donations to Nonprofits - All	\$14,000	\$25,000	Good neighbor, Food drives, Special collections
Total Expenses	\$1,070,061	\$1,083,626	

Excess or (Deficiency) of Revenue Over Expenses	\$31,524	(\$ (41,114.32)	Covered by current cash reserves. Fall back position: Evaluate mid-year and redirect Annual Draw to General Fund if needed.
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Additional Projects/Requests

Disaster/Resilience Planning		\$12,500	Tesla wall/back-up to solar
Social Media/SEO optimization		\$5,000	Current year analytics set-up, Family Ministry & volunteers to assist
Organ and Piano Maintenance		\$10,000	Long-deferred maintenance
Financial Consultant		\$8,000	Consultant to assist in migrating financial data to new system
New folding chairs		\$8,000	Current chairs are in very poor condition and don't match

\$43,500