Reported in April 2019

For the Seven Months Jul 1, 2018 -Jan 31, 2019

Summary

YTD pledge income at 66.6% of budget, 10% below our historic average year to date received pledges. The year to date surplus is \$99,158. This is a seasonal surplus which will be spent on budgeted expenses in the final five months of this fiscal year. Community rental revenues are expected to fall short of budget by \$20,000. Cottage rental revenue budget for this fiscal year, \$20,000, is expected to fall short by as much as \$15,000. Combined shortfalls in pledges and rentals projected for year end: \$75,000.

Note: Total pledges has been adjusted again this month for \$40,400 in prepaid pledges posted to the wrong fund. As of publication of this report, the TRNA has not been updated for January 31.

The following are revenues in excess of budget: (1) bequest income total \$25,000; (2) \$20,000 in unpledged income; (3) \$15,000 insurance revenue - Freestone insurance settlement; (4) \$23,000 water rights settlement Freestone. These revenues are reduced by unbudgeted expenses for for CPA and accounting outsourced services, YTD \$23,181; Legal fees \$11,700 (recorded this fiscal year). Unbudgeted revenues net of unbudgeted expense is expected to provide \$28,000.

Cash is holding steady with \$128,006 available as of January 31. The \$25,975 in current liabilities does not include UUA and PCD unpaid dues which were suspended last year pending stabilizing our cash flow. Accrual of UUA and PCD dues will increase our payables and decrease our year to date surplus by \$16,510. I again recommend the CT request the bookkeeper post these unpaid installments without issuing checks - then our accounts payable will provide a more accurate assessment of payables. This information will better inform the CT on cash requirements to move forward with catching up on our dues to these organizations.

Pending adjustment: \$12,000 expensed for dry rot repair to Safir room will be capitalized (the expense will be reversed and placed on the balance sheet under fixed assets).

Revenues	YTD Actual	YTD Budget 1	Bud Var	% var
Pledge income 1	\$ 342,119	\$ 380,497	\$ (38,378)	-10.1%
Rental income	198,686	210,384	(11,698)	-5.6%
All other unrestricted	148,401	107,756	40,644	37.7%
Unrestricted	689,207	698,638	(9,431)	-1.3%
Board Restricted ²	58,696		58,696	
Total Revenues	747,903	698,638	49,265	
Expenses	YTD Actual	YTD Budget	Bud Var	% var
Personnel	379,646	383,427	(3,781)	-1.0%
All other unrest.	209,980	216,053	(6,073)	-2.8%
Unrestricted	589,626	599,480	(9,854)	-1.6%
Board Restricted ²	26,152		26,152	
Total Expenses	615,777	599,480	16,298	
Net Unrestricted	99,581	99,158	423	0.4%
Net Board Restricted ²	32,544	<u> </u>	32,544	
Net Excess (Deficit)	\$ 132,125	\$ 99,158 \$	32,967	33.2%

¹YTD Budget is corrected manually on the summary provided. Adjusted for known variances.
² Board Restricted is voluntary. Traditionally boards will voluntarily restrict funds in order to prudently manage extraordinary line items. The Board has restricted realized and unrealized endowment fund gains and losses.

Reported in April 2019

For the Seven Months Jul 1, 2018 - Jan 31, 2019

Comparative Years

YTD Jan 31	<u> </u>	Y 18-19	<u> </u>	FY 17-18	-	FY 16-17	FY15-16
Community Rentals Income prior year % difference	\$	51,401 12%	\$	45,951 -20%	\$	57,540 72%	\$ 33,428
Pledges Received prior year % difference	\$	342,119 -4%	\$	356,828 -3%	\$	368,828 8%	\$ 340,044
Building and Grounds Maintenance & Supplies prior year % difference	\$	32,033 -17%	\$	38,511 -9%	\$	42,366 9%	\$ 38,996

Endowment Report - this fiscal year activity

Fund details		Balance at 6/30/18		Increase (Decrease)*		cal YTD Net Income	Current Balance		TD Balance Prior Year
Board Designated Fund **	\$	1,203,818	\$	(213,583)	\$	(10,107)	\$ 980,128	\$	1,332,482
Donor Pooled Fund ***	\$	49,981		(4,446)	\$	(270)	\$ 45,265	\$	51,171
Kay Davis Memorial Fund **	\$	139,592		(14,819)	\$	(740)	\$ 124,033	\$	142,916
Loan - Land Use TF	\$	41,126			\$	-	\$ 41,126	\$	41,126
Totals	\$	1,458,498	\$	(232,848)	\$	(11,117)	\$ 1,190,552	\$	1,567,695
Building Fund **	\$	46,546			\$	(280)	\$ 46,265	\$	47,654

^{*} Increases (Decreases) are deposits and withdrawals; increase to loan is decrease to fund.

ROI (net of fees)	As of Jan 31, 2019	As of Jan 31, 2018
5-year	4.40%	6.50%
3-year	8.60%	7.00%
1-year	-2.90%	19.20%
1 month	6.30%	3.90%

^{**}Board Designated Fund FY18-19 withdrawals for Capital R&M \$75,000 July 2018, \$100,000 November 2018; FY18-19 budget allocated withdrawal less reallocated withdrawal from Donor Pooled Fund and Kay Davis Memorial Fund for FY 17-18 and FY 16-17 *** Donor Pooled Fund and Kay Davis Memorial Fund for FY 16-17 reallocated withdrawal.

Reported in April 2019

For the Seven Months Jul 1, 2018 - Jan 31, 2019

Restricted Expenditures FY19-20

Capital Campaign	\$ 12,377
Capital Improvements Project	\$ 185,249
Lawrence Lecture	\$ 4,709
Asset Options TF (formerly Land Use TF)	\$ 0
Partner Church	\$ 0

Other Items of Note This Month

Repairs and Maintenance: At a special congregational meeting January 28, 2018, the congregation approved expending \$758,000 from the Board Designated Endowment Fund on designated building repairs and maintenance projects. UUA LLC guidelines for withdrawals: only one withdrawal every 30 days, 30 days advance notice for withdrawals over \$100,000, 10 days advance notice for withdrawals up to \$100,000. \$29,100 of the approved expenditures will not be needed for mold remediation. The new net amount available for Capital Improvements Project is \$728,900, with \$275,000 withdrawn from the Quasi Endowment in calendar 2018. Total expended FY17-18 and FY18-19 through December 31: \$215,390.30 - expenditures were capitalized and now appear on the balance sheet under fixed assets. The balance of cash withdrawn is segregated in a money market account.

<u>Prior Year Pledge Receipts</u> The net shortfall of FY17-18 pledge receipts was (\$9,325). YTD prior year pledges received \$8,707.

<u>Lawrence Lecture</u>- November event receipts were \$7,109; expenses were \$4,709.30.; a \$5,000 advance for cashflow was taken out of the UUA account in July. Open item for Coordinating Team to determine how much rental, if any, should be charged to the fund for the use of Community Rental space. Pending the outcome of that determiniation, betwee, \$5,000 - \$7,835 will be transferred to the Lawrence Lecture fund.

Confidentiality

Due to confidentiality, the balance sheet appears in summary format. A supplemental report is provided in summary by asset category.

	Α	ВС	D D	ll G	M I	0	Q	N ×	ΙΥ	Z	AA	AC
1	Н	ט וכ	Unitarian Universalist C		IVI		٧	% Pledges re		66.6%	77	
<u> </u>	1		Official offiversalist C	Budget Comparison	Poport							
2	-		D. L. L.					YTD Pledge		\$ 342,119		
3			Budget a	and Actual Period: 7/1/2	2018 - 1/31/2019			Total Pledge		\$ 513,997		
6	ш							YTD Pledge	budget	\$ 380,497		
7				Current Period	Year-to-Date	Year-to-Date	Year-to-Date			74.00/		
É	▙			Actual	Actual	Budget	Variance			74.0%		
_	Rev	enue								Other	Board	
9			T=				()	Pledge	Rentals	Unrestricted	Restricted	(00,000)
10			Pledge Income	29,162	333,172	363,000	(29,828)	333,172				(29,828)
11	ш		Char Trust in lieu of pledge	40	240	0	240	240				(0.750)
12	Ш		New member pledges	0	0	8,750	(8,750)	0				(8,750)
13	>		Faith, Hope & Charity							0		-
14	Ш		Plate collections	890	6,668	8,167	(1,498)			6,668		-
15			Special Offering Collections	200	200	0	200			200		-
16	\vdash		Good Neighbor collections	1,783	11,250	14,000	(2,750)	H		11,250		-
17	\sqcup		Other unpledged contributions	445	29,171	2,917	26,255	H		29,171		-
18	┵		Special Projects Donations	170	11,949	0	11,949			11,949		-
19 20	\vdash		Bequest Income	5,000	25,000	583	24,417	 		25,000	7.000	
21	₩		Bequest to Building Fund	0	7,000	0	7,000			2,162	7,000	-
22	₩		Weddings/Memorials/Celebration Endowment Transfer	150	2,162 73,291	0 57,856	2,162 15,435			2,102	70.004	<u> </u>
23	۱,	2) (4)	Restricted ContribReleased	0		0	19,266				73,291	<u> </u>
24	<mark>- '</mark>	2) (4)	Prior Year Pledge Payments	0	19,266 8,707	8,747	(40)	8,707	1	1	19,266	-
25	╁		Personal Theology	178	836	0,747	836	0,707		836		
26	₩		Other Program Income	115	2,987	0	2,987			2,987		-
27	₩		Fundraising GrUUp Projects	1,700	7,356	0	7,356	H		7,356		
28			Music Events	460	5,919	5,833	85			5,919		-
29			Religious Education Event	0	74	0	74			74		
30	╅		Capital Campaign	0	50	0	50	H		50		
31	₩		Community Use-Space Rental	4,984	51,401	58,333	(6,933)	H	51,401	30		(6,933)
32			Community Use-Instrument Rntal	0	1,000	0	1,000		1,000			(0,933)
33	\vdash		Preschool	16,862	65,307	62,650	2,657		65,307			_
34	╁		Freestone Rental	0	1,000	02,030	1,000	H	1,000			
35	╁┼		RE Bulding-Lease	10,379	79,813	71,150	8,663	H	79,813			
36	\vdash		RE Building-Utilities	585	166	4,848	(4,682)	Ħ	166			_
37	H		Sales - Book Table	96	399	0	399	H	.30	399		-
38	H		Sales - Snack Table	17	19	0	19	ll .		19		-
39	\vdash		Sales - Other	0	2,257	0	2,257	ll		2,257		-
40			Scrip income	4	33	292	(258)	ii —		33		-
41			Other Revenue	230	42,027	1,750	40,277	ii —		42,027		-
42			Interest Income-general	5	44	1,575	(1,531)	ll .		44		-
43	> (2)	Investment interest & dividend			,	, , , , ,				0	-
44		2)	Endowment earnings	577	9,416	0	9,416	ii			9,416	-
45	(2)	Investment realized gain/loss	0	(38,583)	0	(38,583)				(38,583)	(38,583)
46	>		Endowment realized gain		` '		, , ,				0	-
47	> (2)	Investment unrealized gain/los								0	-
48	(2)	Endowment unrealized change	58,943	(12,689)	0	(12,689)				(12,689)	(12,689)
49	(2)	Income from Trusts	142	995	1,024	(28)				995	-
50											0	-
51	Tota	al Revenue	9	133,117	747,903	671,475	76,428	\$ 342,119	\$ 198,686	\$ 148,401	\$ 58,696	
52								46%	27%	20%	8%	

				OOCB	<u> Freasurer's</u>	Report					
	A B C	D	G	M I	0	Q	X	Υ	Z	AA	AC
1	1 Unitarian Universalist Church of Berkeley						% Pledges re	ec'd YTD)	66.6%		
2				YTD Pledge	receipts:	\$ 342,119					
3	3 Budget and Actual Period: 7/1/2018 - 1/31/2019 Tot						Total Pledge	budget	\$ 513,997		
6							YTD Pledge		\$ 380,497		
			Current Period	Year-to-Date	Year-to-Date	Year-to-Date			,		
7			Actual	Actual	Budget	Variance			74.0%		
				-	-						
									Other	Board	
	Expenses						Personnel		Unrestricted	Restricted	
54		Salary and Wages	37,769	266,048	296,725	30,678	266,048				0
55		Intern Minister	0	1,250	0	(1,250)	1,250				0
56		Housing	3,317	23,221	0	(23,221)	23,221				-23220.68
57		SECA	716	5,014	5,014	0	5,014				0
58		Payroll Taxes	2,462	17,177	17,686	509	17,177				0
59		Employee Benefits-Health	3,928	27,744	28,757	1,012	27,744				0
60		Employee Benefits-Life/Disabil	205	1,813	1,975	162	1,813				0
61		Employee Benefits-Retirement	3,194	22,481	21,009	(1,472)	22,481				0
62		Workers Compensation	0	(876)	5,247	6,123	(876)				0
63		Insurance	0	14,152	15,619	1,466			14,152		0
64 65		Worker's Comp Insurance	2,409	7,166	0	(7,166)	7,166		00.404		0
66		Accounting Services Consultants/Contractors	1,808	23,181 19,514	6,201	(23,181) (13,313)			23,181 19,514		-23181.04 -13312.69
67		Honoraria/Classes	400	2,141	998	(13,313)			2,141		-13312.09
68		Guest Musicians	425	6,990	438	(6,553)			6,990		0
69		Supplies	425	13,541	7,490	(6,051)			13,541		0
70		Small Equipment	0	13,341	1,167	1,167			0		0
71		Printing and copying	54	479	1,546	1,067			479		0
72		Equipment leases	1,336	5,471	4,725	(746)			5,471		0
73	+	Equipment repair & maintenance	0	2,782	3,879	1,097			2,782		0
74	+	Postage	0	2,025	2,625	600			2,025		0
75		Telecommunications	574	5,505	7,000	1,495			5,505		0
76		Advertising and PR	244	1,645	0	(1,645)			1,645		0
77		Communications & Web Site	274	1,918	0	(1,918)			1,918		0
78		Property Taxes	0	7,337	7,000	(337)			7,337		0
79		Professional development	329	8,608	7,014	(1,594)	8,608				0
80		Staff & volunteer appreciation	211	226	875	649			226		0
81		Bank Fees	406	2,673	3,267	593			2,673		0
82	(2)	Management fees	862	6,886	0	(6,886)				6,886	
83		Other Expense	0	1,091	2,888	1,797			1,091		0
84		Payroll Processing Fees	318	2,279	2,450	171			2,279		0
85		UUA Annual Program Dues			11,132	11,132			0		0
86		UUA Pacific Central Dist Dues			5,378	5,378			0		0

				UUCD	reasurer's	Report					
	A B C		G	M	0	Q	X	Υ	Z	AA	AC
1		Unitarian Universalist (Church of Berkeley				% Pledges re	ec'd YTD)	66.6%		
2			Budget Comparison	Report				YTD Pledge receipts:			
3		Budget a	and Actual Period: 7/1/	2018 - 1/31/2019			Total Pledge	budget	\$ 513,997		
6							YTD Pledge		\$ 380,497		
H			Current Period	Year-to-Date	Year-to-Date	Year-to-Date	l l l l l l l l l l l l l l l l l l l		+		
7			Actual	Actual	Budget	Variance			74.0%		
87											
									Other	Board	
	Expenses						Personnel		Unrestricted	Restricted	
89		Building & grounds supplies	806	5,596	11,667	6,071			5,596		0
90		Building & grounds maintenance	15,424	26,437	14,583	(11,854)			26,437		-11853.93
91		Building Maintenance Reserve	0	0	20,248	20,248			0		0
92		Brokers Fees	0	10,915	9,800	(1,115)			10,915		0
93		Kitchen Supplies	0	93	1,458	1,366			93		0
94		Electricity	32	253	230	(22)			253		0
95		Gas	2,862	7,531	9,042	1,511			7,531 7,045		0
96		Garbage	1,817	7,045	7,875	830					0
97		Water	0	5,433	7,292	1,859			5,433		0
98		Fire Monitoring System	1,708	8,599	8,750	151			8,599		0
99		Other Program Committee Exps	630	17,610	2,042	(15,568)			17,610		-15568.1
100		Donations to Non-Profit Orgs	2,310	13,222	0	(13,222)			13,222		-13221.53
101		Fundraising event expense	5	1,186	583	(603)			1,186		0
102	(1) > (4)	Capital Campaign Restricted Released	0	12,377	0	(12,377)			12,377 (19,266)	19,266	
	> (4) Total Expense		87,333	615,777	561,672	(54,106)	\$ 379,646		\$ 209,980		
-	Total Expense	S	67,333	013,777	301,072	(34,100)	<u> </u>				
105							62%		34%	4%	
	Excess or (Def		45 704	400 405	400,000	22,322				\$ 32,544	
	Revenue Over	Expenses	45,784	132,125	109,803	22,322				\$ 32,544	
108											
109	<u>Footnotes</u>										
110	(1)	Capital Campaign activity									
111	(2)	Board Restricted Surplus (Deficit)		\$ 32,544							
112	(3)	Unrestricted Surplus (Deficit)		\$ 99,581							
113											
114											
115											
110											

	Α	В	СГ	DΕ	F G	l ,	K	L
1				Uni	tarian Universalist Church of Berkeley			
2					Balance Sheet			
3	L				As of Jan 31, 2019			
5						Current Year		Prior Year
7	Λ,	sse	to			0 0 0 0		
8	AS	_		ο+ Λ	anote and investment accounts (6)			
35	H				Assets - cash and investment accounts (6) rent Assets (6)	2,203,140		2,505,621
36	H	10	lai	Cui	lent Assets (0)	2,203,140		2,303,021
37	H	Fix	red	Αςς	sets			
38		1 17		1	Office Equipment	112,797		112,797
39					Organ	348,805		348,805
40					Land - Church & RE Buildings	97,578		97,578
41					Buildings - Church & RE	3,008,734		2,993,544
42					Bldg Improvements - Church &RE	462,964		462,964
43					Capital Campaign WIP	215,390		30,142
44					Land - Cottage	5,000		5,000
45					Building - Cottage	34,342		34,342
46					Land - Freestone	5,782		5,782
47					Building - Freestone	11,772		11,772
48					Bldg Improvements - Freestone	81,647		81,647
49		-			Accumulated Depreciation	(2,385,677)		(2,288,235)
50 51	H	10	tai	FIXE	ed Assets net of depreciation	1,999,133		1,896,137
52	Ļ	to!	As	o o tr		4 202 272		4 404 759
53	10	Jiai	AS	seis	5	4,202,273		4,401,758
54	Lia	abi	litie	s &	Net Assets	<u>'</u>		
55		Lia	abili	ties				
56			Cui	ren	t Liabilities			
57					Accounts payable (5)	25,975		47,512
58					Salaries Payable	19,653		22,401
59	Ц				Vacation Payable	18,008		18,008
60					Retirement Payable	7		7,195
61	L				Loans Payable (7)	80,000		0
63					Rental Deposits	1,972		2,428
64	L		T-4	-1.0	School Security Deposits Current Liabilities	29,700		26,700
65						175,315		124,243
67		То	tal	Liat	pilities	175,315		124,243
69	Ħ	Nε	et A	sse	ts			
70				Ī	Net Assets	388,000		361,311
72					Temporarily Restricted Fund	342,013		293,552
73					UUA-Permanent Endowment Pooled	45,530		51,171
74					UUA-Staff Pension Fund	6,636		6,795
75					Fixed Assets, Net of deprec	1,896,137		1,873,329
76					UUA-Spatz Educational Fund	52,921		58,193
77	Ц	Ш			UUA-Morgan Theological Ed Fund	27,136		25,733
78	Ц		\perp	\perp	UUA-Building Fund	46,541		47,654
79	Ц		_	+	Armstrong Garden Fund	20,474		21,382
80	H		+	+	UUA-Lawrence Lecture Fund	62,290		62,997
81	H				UUA-Kay Davis Fund	124,760		142,916
82 83	Н	Ta	tal	Not	Board Designated Endowment Assets	1,014,519 4,026,958		1,332,482 4,277,515
03	H	Ь.						
85	10	otai	LIa	DIII	ties & Net Assets	4,202,273		4,401,758
87	Ħ		$\overline{}$					
88	H	Н	+	+				
_	F)Oti	note	76				
90	Н				l l Ints Payable may include prepaid items recorded	d as expense in wrong mor	nth.	
 50	H				nt Assets includes Notes Receivable Cope Fund			
					ng Consultant explained the account was not set			
91					et up a new account in the right category.	. 5		
92	П				payable - loans from congergants for cash flow			
	_		_	_				

	A A	В
	Unitarian Universalist Church of Berkeley	
	Balance Sheet Supplemental	
	as of January 31, 2019	
1	Cash and Other Assets Summary	
2		
3		
4		Total
5	Unrestricted Cash	128,006
6	Unrestricted Cash Capital Projects Endowment	73,308
7	Non-cash current asset	24,252
8	Permanently Restricted	249,119
9	Temporarily Restricted	76,988
10	Quasi Endowment	980,019
11	Trust	368,428
12	Non current Asset - Note Receivable Cope	303,021
13	Grand Total	2,203,140

Unitarian Universalist Church of Berkeley

Promissory Note - Cope Fund - Equity Sharing Repair Fund

For maintenance and repair of property as detailed in promissory note

<u>Standard Operating Procedure for draws on fund</u>

Excerpt from note:

The purpose of the Loan is to provide the Borrowers with a source of funds to draw upon if necessary for repairs to the Borrowers' residence ... Pinole, CA ("Property"). Up to the full amount of the Loan shall be disbursed to the Borrowers upon the Borrowers submitting a request to Holder for a disbursement of the Loan. The request for a disbursement shall include information on the repairs to be made to the Property. The Holder shall disburse funds to the Borrowers within five (5) business days of any request provided the request includes appropriate documentation regarding the repairs to be made to the Property. Borrowers may request multiple disbursements of the Loan but in no event will the outstanding Loan amount ever exceed forty nine thousand dollars (\$49,000). Holder shall not fund any request for disbursement that is received after the tenth anniversary of this Note.

- 1a Co-Ministers submit invoice or estimate with a check request to any sitting member of the duly elected board of trustees. Check signers will not sign check request (President, Vice-President, Treasurer).
- 1b If check request is for an advance, the Co-ministers will follow up & provide invoice documenting final cost, settling the difference by following all steps here.
- 2 Check issued from the general operating account will debit the Cope Fund Notes Receivable account (an asset account).
- Quarterly, or earlier as needed for cash flow, Treasurer will submit a draw request for transfer of funds from cash account where Cope funds are held to repay the general operating fund for advances made vs the Cope Fund Notes Receivable.
- Treasurer will prepare and update a spreadsheet which will track UUCB equity in the Co-Ministers housing & make this part of the Treasurer's report.
- Staff will not be responsible to approve or monitor the advances other than posting transactions to correct general ledger account and reconciling the cash accounts.