#### Reported in August 2019

For the Twelve Months Jul 1, 2018 -June 30, 2019

#### Summary

FYE total pledge income at 91.0% of budget, 6.3% below our previous FYE received pledges, a budget shortfall in amount \$46,446. Our fiscal year end unrestricted surplus is \$64,700.

Safir room expenditures have been removed from expense and capitalized (included as fixed assets on the balance sheet).

Our unrestricted endowment (Board Designated), funding and disbursement is controlled by congregational vote. The fund earned \$47,691 this fiscal year, this fund's portion of our annual draw was \$38,583; 60% of this FY18-19 draw was earmarked for building maintenance rather than operating expense. On January 28, 2018, the congregation voted to use accumulated interest earned in the unrestricted endowment for capital repairs. Summary of sources and uses of unrestricted endowment withdrawals as authorized by the congregation, through June 30, 2019:

Sources		Uses	
\$100,000	Draw February 2018	\$ 900.00	RE Mold Testing (result: no mold)
\$ 75,000	Draw July 2018	\$282,040.63	Safir Room repairs
\$100,000	Draw November 2018		
\$150,000	Draw June 2019		
\$425,000	Total Source of Funds	\$282.940.63	Total Use of Funds

Net cash remaining for endowment funded capital repairs

\$142.059.37

The unused balance of funds withdrawn from the endowment for capital repairs is pending use for congregation approved Building and Grounds maintenance projects.

The Thompson bequest received in June \$29,538.20 is pending disbursement to endowment; the revenue is recorded in fund 3, not included as revenue in the fund 1 (unrestricted) revenue report herein; the transfer is pending review of the donor designation documentation on file with the endowment committee; bequests in excess of \$25,000 not specified by the donor as designated for the permanent endowment, as directed in our bylaws, are remitted to the unrestricted board designated endowment.

Operating cash available as of June 30, after transfer of the Thompson bequest is \$151,198; cash available includes \$34,712 in FY18-19 endowment draw earmarked for the Ladd-Griffith Building fund; loans totaling \$80,000 made by congregants in 2018 remain outstanding. We have not yet needed to withdraw funds from the unrestricted endowment for working capital. Our year end accounts payable includes an invoice payable to Mackey Builders for the final disbursement for Safir Room renovations, \$20,275. Altogether, without these pluses and minuses, our working capital position would be \$16,211 instead of \$151,198.

The TRNA is partially updated for FY18-19 for release of revenue from the Ellis Fund \$9487; the Minister's Discretionary Fund \$3900; other TRNA funds are pending reconciliation and release of revenue.

Revenues	YTD	Actual	Y٦	TD Budget 1	<b>Bud Var</b>	% var
Pledge income <sup>1</sup>	\$	467,554	\$	514,000	\$ (46,446)	-9.0%
Rental income		323,435		353,158	(29,723)	-8.4%
All other unrestricted		203,870		169,471	34,399	20.3%
Unrestricted		994,860		1,036,629	(41,769)	-4.0%
Board Restricted <sup>2</sup>		58,870			58,870	
Total Revenues	1	,053,730		1,036,629	17,101	
Expenses	YTD	Actual	Υ	TD Budget	<b>Bud Var</b>	% var
Personnel		619,516		657,805	(38,289)	-5.8%
All other unrest.		310,644		374,702	(64,058)	-17.1%
Unrestricted		930,159		1,032,507	(102,348)	-9.9%
Board Restricted <sup>2</sup>		44,261			44,261	
Total Expenses		974,421		1,032,507	(58,086)	
Net Unrestricted		64,700		4,122	60,578	1469.6%
Net Board Restricted <sup>2</sup>		14,609		-	14,609	
Net Excess (Deficit)	\$	79,309	\$	4,122	\$ 75,187	1824.0%

<sup>&</sup>lt;sup>1</sup> YTD Budget is corrected manually on the summary provided. Adjusted for known variances.
<sup>2</sup> Board Restricted is voluntary. Traditionally boards will voluntarily restrict funds in order to prudently manage extraordinary line items. The Board has restricted realized and unrealized endowment fund gains and losses.

Reported in August 2019
For the Twelve Months Jul 1, 2018 –June 30, 2019

#### **Comparative Years**

YTD June 30	<u> </u>	Y 18-19	FY 17-18	_	FY 16-17	·	FY15-16	_	FY14-15
Community Rentals Income prior year % difference	\$	80,473 24%	\$ 64,888 -33%	\$	96,811	\$	79,631 -18%	\$	97,299
Pledges Received prior year % difference	\$	467,554 -6%	\$ 498,702 -3%	\$	515,034 -3%	\$	528,289 21%	\$	437,884
Building and Grounds Maintenance & Supplies	\$	49,321 -28%	\$ 68,899 -1%	\$	69,546 54%	\$	45,093 37%	\$	32,867

### **Endowment Report - this fiscal year activity**

Fund details	Balance at 6/30/18	 Increase Decrease)*	F	iscal YTD Net Income	Current Balance	-	TD Balance Prior Year
Board Designated Fund **	\$ 1,203,818	\$ (363,583)	\$	47,691	\$ 887,926	\$	1,203,818
Donor Pooled Fund ***	\$ 49,981	(4,446)	\$	2,719	\$ 48,254	\$	49,981
Kay Davis Memorial Fund ***	\$ 139,592	(14,819)	\$	7,450	\$ 132,223	\$	139,592
Loan - Land Use TF ****	\$ 41,126		\$	(41,126)	\$ -	\$	-
Totals	\$ 1,458,498	\$ (382,848)	\$	16,733	\$ 1,068,402	\$	1,393,392
Building Fund **	\$ 46,546		\$	2,779	\$ 49,325	\$	46,546

ROI (net of fees)	As of June 30, 2019	As of June 30, 2018
5-year	4.50%	6.10%
3-year	9.40%	5.60%
1-year	6.00%	8.70%
1 month	4.70%	-0.50%
Trust Funds		
Calkins Trust (net) balance	\$ 282,729	\$ 282,729
Pooled Fund balance	\$ 36,900	\$ 33,502

Events and Other Fundraising	g Activit	ies	Actual YTD	FY18-19 Budget	
<b>GrUUP Fundraising</b>			\$ 12,288	\$ 12,000	
Jewelry Table	\$	2,461			
Holiday Fair, auction etc	\$	9,827			
Music Events			\$ 12,227	\$ 10,000	
Various Music Events	\$	12,227			
Grand Total Fundraising			\$ 24,515	\$ 22,000	111.4%

<sup>\*</sup> Increases (Decreases) are deposits and withdrawals; increase to loan is decrease to fund.

\*\* Board Designated Fund FY18-19 withdrawals for Capital R&M \$75,000 July 2018, \$100,000 November 2018, \$150,000 June 2019; FY18-19 budget allocated withdrawal less reallocated withdrawal from Donor Pooled Fund and Kay Davis Memorial Fund for FY 17-18 and FY 16-17

\*\*\*\* Donor Pooled Fund and Kay Davis Memorial Funds FY18-19 withdrawal, FY 17-18 and FY 16-17 reallocated withdrawal.

\*\*\*\*\* Debt forgiven by resolution passed at 5.19.2019 Congregational Meeting

Reported in August 2019
For the Twelve Months Jul 1, 2018 –June 30, 2019

#### **Restricted Expenditures FY19-20**

\$ 21,142 \$ 4,709 \$ 0 0 \$ 0 Capital Campaign Lawrence Lecture

Asset Options TF (formerly Land Use TF) 0 debt forgiven by congregational vote 5/19/2019

Partner Church

## Other Items of Note This Month

Prior Year Pledge Receipts The net shortfall of FY17-18 pledge receipts was (\$9,325). YTD prior year pledges received \$9,527.

			٥	U 0 1			Treasurer s					
	Α	В	C D	G I	M	0	Q	X	Y	Z	AA	AC
1			Unitarian Universalist Ch					% Pledges r	ec'd YTD)	91.0%		
2				Budget Comparison	Report			YTD Pledge	receipts:	\$ 467,554		
3			Budget ar	nd Actual Period: 7/1/	2018 - 6/30/2019			Total Pledge	budget	\$ 514,000		
4			Bud	get Period: 7/1/2018	6/30/2019							
5				Fund = 1								
6	lт							YTD Pledge	budaet	\$ 514,000		
	Ħ			Current Period	Year-to-Date	Year-to-Date	Year-to-Date	l				
7				Actual	Actual	Budget	Variance			100.0%		
	Rev	enue/	•									Under budget
										Other	Board	variance
8								Pledge	Rentals	Unrestricted	Restricted	> \$5,000
9			Pledge Income	23,858	456,787	484,000	(27,213)	456,787				(27,213)
10			Char Trust in lieu of pledge	0	1,240	0	1,240	1,240				-
11			New member pledges	0	0	15,000	(15,000)	0				(15,000)
12			Faith, Hope & Charity	0	1,000	0	1,000			1,000		-
13	Ц		Plate collections	1,036	11,786	14,000	(2,214)			11,786		-
14	Ц		Special Offering Collections	0	1,200	0	1,200	<b></b>		1,200		-
15	Ш		Good Neighbor collections	1,884	19,295	24,000	(4,705)			19,295		-
16	Ш		Other unpledged contributions	3,286	32,681	5,000	27,681	1		32,681		-
17	Щ		Special Projects Donations	20	12,369	0	12,369	-		12,369		-
18	Н		Bequest Income	0	42,046	1,000	41,046	<b>H</b>		42,046		_
19	Н		Weddings/Memorials/Celebration	400	3,062	0	3,062	<b>H</b>		3,062		-
20 21	Н	(0) (4)	Endowment Transfer	0	3,875	62,856	(58,981)	1			3,875	(58,981)
22	H	(2) (4)	Restricted ContribReleased	13,387	32,652	0	32,652	9,527	I	I	32,652	(5,473)
23	H		Prior Year Pledge Payments Seder	0	9,527 886	15,000 0	(5,473) 886	9,527		886		(3,473)
24	H		Center for Spiritual Developmt	0	0	7,000	(7,000)			0		(7,000)
25	H		Personal Theology	327	1,797	1,800	(3)	H				(7,000)
26	H		Other Program Income	128	3,483	2,800	683	<b>H</b>		1,797 3,483		-
27	H		Cottage Rental	0	0	20,000	(20,000)	H	0	3,403		(20,000)
28	H		Fundraising GrUUp Projects	306	9,827	10,000	(173)	Ħ	0	9,827		(20,000)
29	H		Music Events	20	12,227	10,000	2,227	Ħ		12,227		_
30	H		Religious Education Event	0	876	0	876	Ħ		876		_
31	H		Capital Campaign	1,900	2,005	0	2,005	Ħ		2,005		-
32	H		Community Use-Space Rental	6,638	80,473	100,000	(19,527)	H	80,473	2,003		(19,527)
33	H		Preschool	8,761	103,861	92,400	11,461	H	103,861			(13,321)
34	H		Preschool CAM	0,701	0	15,000	(15,000)	Ħ	0			(15,000)
35	H		RE Bulding-Lease	14,680	136,009	123,048	12,961	1	136,009			- (10,000)
36	П		RE Building Custodial	0	0	14,400	(14,400)	ll .	0			(14,400)
37	П		RE Building-Utilities	585	3,092	8,310	(5,218)	11	3,092			(5,218)
38			Sales - Book Table	127	692	1,000	(308)	1		692		- 1
39	П		Sales - Videos	0	0	60	(60)			0		-
40			Sales - Snack Table	0	73	0	73			73		-
41			Sales - Other	84	2,461	2,000	461			2,461		-
42			Scrip income	0	52	500	(448)			52		-
43			Other Revenue	697	45,853	3,000	42,853			45,853		-
44			Interest Income-general	92	198	2,700	(2,502)			198		-
45		(2)	Endowment earnings	1,628	14,433	0	14,433				14,433	-
46		(2)	Investment realized gain/loss	0	(38,583)	0	(38,583)				(38,583)	(38,583)
47		(2)	Endowment unrealized change	38,429	44,815	0	44,815				44,815	-
48		(2)	Income from Trusts	137	1,679	1,755	(76)				1,679	-
49											0	-
50	Tot	al Revenu	le	118,729	1,053,730	1,036,629	17,101	\$ 467,554	\$ 323,435	\$ 203,870	\$ 58,870	
51	ΙĪ	T						44%	31%	19%	6%	

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	Α	В	D D	G	M	0	Q	X	Υ	Z	AA	AC
1			Unitarian Universalist Chur	,				% Pledges r	ec'd YTD)	91.0%		
2			E	Budget Comparison F	Report			YTD Pledge	receipts:	\$ 467,554		
3			Budget and	d Actual Period: 7/1/2	2018 - 6/30/2019			Total Pledge	budget	\$ 514,000		
4			Budg	et Period: 7/1/2018 -	6/30/2019				T -			
5				Fund = 1								
6	Т							YTD Pledge	budaet	\$ 514,000		
				Current Period	Year-to-Date	Year-to-Date	Year-to-Date		I	, , , , , , , , , , , , , , , , , , , ,		
7				Actual	Actual	Budget	Variance			100.0%		
52	Ехр	enses						Personnel		Other Unrestricted	Board Restricted	Over budget variance \$5,000+
53	T		Salary and Wages	34,421	447,630	508,674	61,044	447,630				-
54			Intern Minister	0	1,250	0	(1,250)	1,250				-
55			Housing	3,317	39,807	0	(39,807)	39,807				(39,807)
56	Ш		SECA	716	8,595	8,595	0	8,595				-
57			Payroll Taxes	2,121	28,629	30,316	1,687	28,629				-
58			Employee Benefits-Health	1,603	31,309	49,300	17,991	31,309				-
59			Employee Benefits-Life/Disabil	376	2,830	3,385	555	2,830				-
60			Employee Benefits-Retirement	6,255	38,047	36,016	(2,031)	38,047				-
61			Workers Compensation	0	(876)		9,871	(876)				-
62			Insurance	1,997	23,761	26,775	3,014			23,761		-
63			Worker's Comp Insurance	0	10,378	0	(10,378)	10,378				(10,378)
64			Accounting Services	144	19,450	0	(19,450)			19,450		(19,450)
65			Consultants/Contractors	743	22,652	15,630	(7,022)			22,652		(7,022)
66			Honoraria/Classes	225	3,436	12,010	8,574			3,436		-
67			Guest Musicians	995	11,875	750	(11,125)			11,875		(11,125)
68			Supplies	1,039	14,996	12,840	(2,156)			14,996		-
69	ш		Small Equipment	0	0	2,000	2,000			0		-
70	ш		Printing and copying	0	852	2,650	1,798			852		-
71	ш		Equipment leases	559	8,253	8,100	(153)			8,253		-
72			Equipment repair & maintenance	380	4,467	6,650	2,183			4,467		-
73	H		Postage	23	3,068	4,500	1,432	<b>H</b>		3,068		-
74	$\vdash$		Telecommunications	3,520	13,604	15,804	2,200			13,604		-
75 76	$\vdash$		Advertising and PR	267	3,286	3,500	214	<b>H</b>		3,286		-
76 77	$\vdash$		Communications & Web Site	274	3,686	0	(3,686)	H		3,686		-
77 78	Н		Canvass Expenses	498	498	0	(498)	H		498		
78 79	$\vdash$		Property Taxes Professional development	0 435	14,673 11,916	12,000 12,524	(2,673) 608	11.040		14,673		-
80	$\vdash$		GA Delegate & Leadership Schl	435	11,916	3,000	2,500	11,916		500		-
81	H		Staff & volunteer appreciation	21	655	1,500	2,300	<del> </del>		655		-
82	$\vdash$		Bank Fees	200	3,964	5,600	1,636	<del> </del>		3,964		_
83	1	2)	Management fees	906	11,609	3,000	(11,609)			3,904	11,609	(11,609)
84	Η,	<u>-)</u>	Other Expense	55	2,462	4,950	2,488	H		2,462	11,009	(11,009)
85	$\vdash$		Payroll Processing Fees	275	3,798	4,200	402			3,798		_
86	H		UUA Annual Program Dues	0	3,798	22,264	22,264		1	3,798		-
87	+		UUA Pacific Central Dist Dues	0	0		10,755			0		_
٧٥	1 1		DUA Pacific Central Dist Dues	0	0	10,755	10,755		1	0	1	-

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	Α	в с		<b>l</b> G l	M		Q	X	Υ	Z	AA	AC
1			Unitarian Universalist C					% Pledges re	ec'd YTD)	91.0%		
2				Budget Comparison	Report			YTD Pledge	receipts:	\$ 467,554		
3			Budget	and Actual Period: 7/1/	2018 - 6/30/2019			Total Pledge	budget	\$ 514,000		
4			Вц	dget Period: 7/1/2018	- 6/30/2019							
5				Fund = 1								
6	Ħ							YTD Pledge	budaet	\$ 514,000		
	Ħ			Current Period	Year-to-Date	Year-to-Date	Year-to-Date		3	, , , , , , , , , , , , , , , , , , , ,		
7				Actual	Actual	Budget	Variance			100.0%		
88												
										Other	Board	Over budget variance
89	Ex	penses						Personnel		Unrestricted	Restricted	\$5,000+
90	L		Building & grounds supplies	1,531	22,414	20,000	(2,414)			22,414		-
91			Building & grounds maintenance	747	26,906	25,000	(1,906)			26,906		-
92			Building Maintenance Reserve	0	0	34,712	34,712			0		-
93	Ш		Brokers Fees	0	10,915	9,800	(1,115)			10,915		-
94	Ш		Kitchen Supplies	0	141	2,500	2,359			141		-
95	Ш		Electricity	32	528	397	(131)			528		-
96	Ц		Gas	787	14,752	15,500	748			14,752		-
97	Ш		Garbage	909	10,679	13,500	2,821			10,679		-
98	Ш		Water	1,188	8,916	12,500	3,584			8,916		-
99 100	H		Fire Monitoring System	0	13,459	15,000	1,541			13,459 27,765		(5,050)
101	Н		Other Program Committee Exps  Donations to Non-Profit Orgs	2,022	27,765	22,715 1,600	(5,050) 1,600					(5,050)
101	Н		Denominational Outreach	1,296		24,000	(555)			0		-
102	Н				24,555		, ,			24,555		-
103	Н	(1)	Fundraising event expense Capital Campaign	0	1,186 21,142	2,000	814 (21,142)			1,186 21,142		(21,142)
104		(4)	Restricted Released	0	21,142	U	(21,142)			(32,652)	32,652	(21,142)
106	_	otal Expense		69,874	974,421	1,032,507	58,086	\$ 619,516		\$ 310,644		
107	H	Jiai Expense		00,014	014,42	1,002,007	00,000	64%		310,044	5 44,201	
107	분	cess or (Def	iniana da af					04%		3270	376	
108		cess or (Der		48,855	79,309	4,122	75,187				\$ 14,609	
	I'e	veriue Over	Lypenses	40,000	19,308	4,122	75,107			+	Ψ 14,009	
110	Н									-		
111	Ш	Footnotes								1		
112	Ш	(1)	Capital Campaign activity									
113		(2)	Board Restricted Surplus (Deficit)		\$ 14,609							
114		(3)	Unrestricted Surplus (Deficit)		\$ 64,700							
115												
116												
117												
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	Α	В	С	DE	F	G	ll I	Į.	K	L
1	بن	_			Unitarian Universalist Church of Berkeley					_
2					Balance Sheet					
3					As of June 30, 2019					
7	$\Box$				7.10 01 04110 00, 2010					
5								Current Year		Prior Year
7	As	sse	ts							
8		Сι	ırre	nt A	Assets - cash and investment accounts (6)					
9					Cash- Checking (unrestricted)			232,286		53,517
10					Cash - investment account (Kelly Kelly			17,177		0
13					Cash - Savings (Endowment Capital Projects)			73,332		264
16					Cash - Checking (unrestricted)			726		726
17					Cash - Endowment Armstrong Garden Fund			20,474		20,474
18					Cash - Endowment Lawrence Lecture			67,649		61,532
19					Cash - Endowment Kay Davis Memorial			132,223		139,592
21					Health Expense Receivable			146		0
24					Prepaid expenses			24,044		37,607
25				$\top$	Note Receivable-Cope Fund (6)			303,021		293,161
26					Cash - Endowment Donor Restricted (Pooled)	Fund		48,254		49,981
27					Cash - Endowment (Board Designated) quasi	1 4114		887,926		1,203,818
28					Cash - Trust-Calkins Char Rmndr current			324,587		324,587
30					Contra Asset Calkins CRT-Payable to UUSC			(41,859)		(41,859)
31					Cash - Trust Pooled Income			36,900		33,502
32					Cash - Endowment Anna Spatz (RE)			56,086		52,926
33					Cash - Endowment Wm. Morgan Theologial Fu	ınd		28,759		27,139
34					Cash - Endowment Staff Pension Fund			7,033		6,637
35				+	Cash - Endowment Building Maintenance Fund	4		49,325		46,546
36		To	tal	Cu	rrent Assets (6)			2,268,088		2,310,151
37				Ť				2,200,000		2,010,101
38		Fix	KEC.	ΙAs	sets		Ш			
39		,			Office Equipment			114,093		112,797
40					Organ			348,805		348,805
41					Land - Church & RE Buildings			97,578		97,578
42					Buildings - Church & RE			3,008,734		2,993,544
43					Bldg Improvements - Church &RE			462,964		462,964
44					Capital WIP			282,041		32,873
45					Land - Cottage			5,000		5,000
46					Building - Cottage			34,342		34,342
47				+	Land - Freestone			5,782		5,782
48					Building - Freestone			11,772		11,772
49			$\dashv$	+	Bldg Improvements - Freestone			81,647		81,647
50	$\vdash$		$\dashv$	+	Accumulated Depreciation			(2,385,677)		(2,385,677)
51	$\vdash$	To	ıtal	Fiv	ed Assets net of depreciation			2,067,080		1,801,426
52		- 0	iai	<u> </u>	Ca 7,000to fiet of appreciation			2,007,000		1,001,420
_	To	ntal	Δ	sset	S S			4,335,168		4,111,577
54	- 0	, (al	/\	احادر				7,000,100		7,111,011

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1	٠,		~	<u>- 1                                   </u>	Unitarian Universalist Church of Berkeley		'		_
2					Balance Sheet				
3					As of June 30, 2019				
			1		7.0 01 04110 00, 2010				
5							Current Year		Prior Year
55	Lia	abi	litie	es 8	Net Assets				
56		Lia	abil	itie	3				
57			Cu	ırre	nt Liabilities				
58					Accounts payable (5)		32,552		28,862
59					Salaries Payable		17,229		25,711
60					Vacation Payable		18,008		18,008
61					Retirement Payable		(47)		(47)
62					Loans Payable (7)		100		0
63	^				Garnishments Payable		80,000		
64					Rental Deposits		2,096		2,258
65					School Security Deposits		29,700		26,700
66			To	tal	Current Liabilities		179,638		101,491
68		To	ıtal	l ia	bilities		179,638		101,491
00							170,000		101,401
70		Ne	et A	SSE					
71					Net Assets (8)		493,274		202,820
72	>				Cope Ministerial Housing Fund				
73					Temporarily Restricted Fund		342,013		302,305
74					UUA-Permanent Endowment Pooled		45,530		49,977
75					UUA-Staff Pension Fund		6,636		6,636
76					Fixed Assets, Net of deprec		1,896,137		1,896,137
77					UUA-Spatz Educational Fund		52,921		52,921
78					UUA-Morgan Theological Ed Fund		27,136		27,136
79					UUA-Building Fund		46,541		46,541
80					Armstrong Garden Fund		20,474		20,474
81					UUA-Lawrence Lecture Fund		62,290		61,850
82					UUA-Kay Davis Fund		124,760		139,580
83					Board Designated Endowment		1,037,817		1,203,709
84		To	tal	Ne	t Assets	1	4,155,530		4,010,086
86	То	otal	l Lia	abil	ities & Net Assets		4,335,168		4,111,577
88									
89									
	Fo	oti	not	es					
91					unts Payable may include prepaid items recorde	d as ex	pense in wrong month.		
92					ent Assets includes Notes Receivable Cope Fun			'	
93		(7)	) No	ote	s payable - loans from congergants for cash flow	V			
94			(	(8)	Net assets unrestricted before corrected allocat	ion	\$ 493,274		
95					kins Fund and pooled Trust		(316,138)		
96					pe Note Receivable		(303,021)		
97					sh in op A/C Thompson Bequest		(29,538)		
98					h balance available for endowment capital projects		(142,059)		
99					Assets other line items (Fixed Assets, etc)		(44,565)		
100				Net	Assets Unrestricted		\$ (342,048)		