# Reported in July 2019 For the Eleven Months Jul 1, 2018 – May 31, 2019

#### Summary

YTD pledge income at 86.3% of budget, 9.4% below our previous year to date received pledges. Year end projected pledge receipts will fall short of budget about \$50,000 (10%). The year to date surplus is \$39,136.

Safir room expenditures have been removed from expense and capitalized (included as fixed assets on the balance sheet).

While net rent income has fallen short of budget, we have salary savings \$17,000 from restructuring wages for facilities and administration, and discontinuing providing janitorial services to our school tenants. In addition, personnel expense was reduced by switching from employer sponsored plan to providing employees with reimbursement for Covered California Health care effective January 1, providing \$13,000 savings vs budgeted expense.

We received a bequest from Nancy Kelly (aka Kelly Kelly) estate, Fidelity opened an account in our name rather than send us a check (why we missed posting the \$17k in bequest income - this item is still pending and not included in the YTD surplus).

On reviewing ytd accounting expense, we have reclassified \$6,000 in tax preparation expense which belongs to the Calkins Fund (Fund 4), and is not a general fund expense (Fund 1 - the fund presented in these financial statements).

Previous estimates for year end deficit did not take into account \$30,000 in personnel expense savings or the \$6,000 in tax preparation expense posted to the wrong fund. This restates our year end projection from a deficit of \$15,000 to a surplus of \$21,000. With the posting of Kelly's bequest, this will further increase our expected year end surplus to \$38,000.

Cash available for operations is \$49,217 available as of May 31.

The TRNA is not updated for FY18-19.

YTI	D Actual	YTD Budget 1			Bud Var	% var		
\$	443,526	\$	492,140	\$	(48,614)	-9.9%		
	294,770		323,603		(28,833)	-8.9%		
	175,074		145,208		29,866	20.6%		
	913,370		960,951		(47,581)	-5.0%		
	5,291				5,291			
	918,661		960,951		(42,290)			
YTI	D Actual	Υ٦	D Budget		<b>Bud Var</b>	% var		
	569,830		602,529		(32,699)	-5.4%		
	304,405		330,251		(25,846)	-7.8%		
	874,235		932,780		(58,545)	-6.3%		
	29,969				29,969			
	904,204		932,780		(28,576)			
	39,136		28,172		10,964	38.9%		
	(24,678)		-		(24,678)			
\$	14,457	\$	20 472	•	(42.744)	-48.7%		
	YTI	\$ 443,526 294,770 175,074 913,370 5,291 918,661 YTD Actual 569,830 304,405 874,235 29,969 904,204 39,136 (24,678)	\$ 443,526 \$ 294,770	\$ 443,526 \$ 492,140 294,770 323,603 175,074 145,208 913,370 960,951 5,291 918,661 960,951 YTD Actual YTD Budget 569,830 602,529 304,405 330,251 874,235 932,780 29,969 904,204 932,780 39,136 28,172 (24,678) -	\$ 443,526 \$ 492,140 \$ 294,770 323,603 175,074 145,208 913,370 960,951 5,291 918,661 960,951    YTD Actual YTD Budget 569,830 602,529 304,405 330,251 874,235 932,780 29,969 904,204 932,780 39,136 28,172 (24,678) -	\$ 443,526 \$ 492,140 \$ (48,614) 294,770 323,603 (28,833) 175,074 145,208 29,866  913,370 960,951 (47,581) 5,291 5,291  918,661 960,951 (42,290)   YTD Actual YTD Budget Bud Var 569,830 602,529 (32,699) 304,405 330,251 (25,846)  874,235 932,780 (58,545) 29,969 29,969  904,204 932,780 (28,576)  39,136 28,172 10,964 (24,678) - (24,678)		

<sup>&</sup>lt;sup>1</sup>YTD Budget is corrected manually on the summary provided. Adjusted for known variances. <sup>2</sup> Board Restricted is voluntary. Traditionally boards will voluntarily restrict funds in order to prudently manage extraordinary line items. The Board has restricted realized and unrealized endowment fund gains and losses.

#### Reported in July 2019 For the Eleven Months Jul 1, 2018 - May 31, 2019

#### **Comparative Years**

YTD May 31	<u> </u>	Y 18-19	<u>!</u>	FY 17-18	_	FY 16-17	FY15-16
Community Rentals Income prior year % difference	\$	73,834 21%	\$	60,959 -36%	\$	94,631	\$ 76,786
Pledges Received prior year % difference	\$	443,526 -3%	\$	455,694 -16%	\$	539,649 9%	\$ 494,289
Building and Grounds Maintenance & Supplies prior year % difference	\$	47,043 -32%	\$	68,899 -1%	\$	69,546 54%	\$ 45,093

#### **Endowment Report - this fiscal year activity**

Fund details	Balance at 6/30/18	(	Increase Decrease)*	F	iscal YTD Net Income	Current Balance	TD Balance Prior Year
Board Designated Fund **	\$ 1,203,818	\$	(213,583)	\$	8,540	\$ 998,775	\$ 1,209,305
Donor Pooled Fund ***	\$ 49,981		(4,446)	\$	591	\$ 46,126	\$ 50,209
Kay Davis Memorial Fund ***	\$ 139,592		(14,819)	\$	1,620	\$ 126,393	\$ 140,229
Loan - Land Use TF ****	\$ 41,126			\$	(41,126)	\$ -	\$ -
Totals	\$ 1,458,498	\$	(232,848)	\$	(30,375)	\$ 1,171,294	\$ 1,399,743
Building Fund **	\$ 46,546			\$	604	\$ 47,150	\$ 46,758

<sup>\*</sup> Increases (Decreases) are deposits and withdrawals; increase to loan is decrease to fund.

<sup>\*\*\*\*</sup> Debt forgiven by resolution passed at 5.19.2019 Congregational Meeting

ROI (net of fees)	As (	of May 31, 2019	As of	May 31, 2018
5-year		3.80%		5.70%
3-year		7.40%		5.30%
1-year		0.80%		10.00%
1 month		-3.60%		0.60%
Trust Funds				
Calkins Trust (net) balanc	e \$	282,729	\$	282,729
Pooled Fund balance	\$	33,410	\$	33,410

Events and Other Fundraisin	g Activit	ies	Actual YTD	FY18-19 Budget	
GrUUP Fundraising			\$ 11,807	\$ 10,000	
Jewelry Table	\$	2,411			
Holiday Fair, auction etc	\$	9,395			
Music Events			\$ 12,207	\$ 10,000	
Various Music Events	\$	12,207			
Grand Total Fundraising			\$ 24,013	\$ 20,000	120.1%

<sup>\*\*</sup> Board Designated Fund FY18-19 withdrawals for Capital R&M \$75,000 July 2018, \$100,000 November 2018; FY18-19 budget allocated withdrawal less reallocated withdrawal from Donor Pooled Fund and Kay Davis Memorial Fund for FY 17-18 and FY 16-17
\*\*\*\* Donor Pooled Fund and Kay Davis Memorial Funds FY18-19 withdrawal, FY 17-18 and FY 16-17 reallocated withdrawal.

#### Reported in July 2019

For the Eleven Months Jul 1, 2018 -May 31, 2019

#### **Restricted Expenditures FY19-20**

Capital Campaign \$ 14,237 Capital Improvements Project \$ 238,289 Lawrence Lecture \$ 4,709

Asset Options TF (formerly Land Use TF) \$ 0 debt forgiven by congregational vote 5/19/2019

Partner Church \$ 0

#### Other Items of Note This Month

Repairs and Maintenance: At a special congregational meeting January 28, 2018, the congregation approved expending \$758,000 from the Board Designated Endowment Fund on designated building repairs and maintenance projects. UUA LLC guidelines for withdrawals: only one withdrawal every 30 days, 30 days advance notice for withdrawals over \$100,000, 10 days advance notice for withdrawals up to \$100,000. \$29,100 of the approved expenditures will not be needed for mold remediation. The new net amount available for Capital Improvements Project is \$728,900, with \$275,000 withdrawn from the Quasi Endowment in calendar 2018.

<u>Prior Year Pledge Receipts</u> The net shortfall of FY17-18 pledge receipts was (\$9,325). YTD prior year pledges received \$9,207.

		_	-1	u			Treasurers	-				
	Α	В	C D	<b>G</b>	M	0	Q	X	Y	Z	AA	AC
1			Unitarian Universalist Chu					% Pledges r	ec'd YTD)	86.3%		
2				Budget Comparison				YTD Pledge	receipts:	\$ 443,526		
3			Budget ar	nd Actual Period: 7/1/	2018 - 5/31/2019			Total Pledge	budget	\$ 514,000		
4			Bud	get Period: 7/1/2018	- 5/31/2019							
5				Fund = 1								
6	Т							YTD Pledge	budaet	\$ 492,140		
				Current Period	Year-to-Date	Year-to-Date	Year-to-Date	l ,	l ,			
7				Actual	Actual	Budget	Variance			95.7%		
l l	Rev	enue/										Under budget
										Other	Board	variance
8				TT		1		Pledge	Rentals	Unrestricted	Restricted	> \$5,000
9			Pledge Income	20,811	433,079	464,640	(31,561)	433,079				(31,561)
10			Char Trust in lieu of pledge	0	1,240	0	1,240	1,240				-
11			New member pledges	0	0	13,750	(13,750)	0				(13,750)
12			Faith, Hope & Charity	0	1,000	0	1,000			1,000		-
13			Plate collections	800	10,750	12,833	(2,084)	<b> </b>		10,750		-
14	4		Special Offering Collections	0	1,200	0	1,200	<b>H</b>		1,200		-
15	4		Good Neighbor collections	1,380	17,411	22,000	(4,589)	<b>H</b>		17,411		-
16	4		Other unpledged contributions	1,089	29,495	4,583	24,912	<b>H</b>		29,495		-
17 18	$\dashv$		Special Projects Donations	50	12,549	917	12,549	<del>  </del>		12,549		-
19	+		Bequest Income	400	25,000	917	24,083			25,000		_
20	+	-	Weddings/Memorials/Celebration  Endowment Transfer	400	2,662 3,875	57,856	2,662 (53,981)			2,662	0.075	(53,981)
21	Ц,	(2) (4)	Restricted ContribReleased	0	19,266	0	19,266	1			3,875 19,266	(53,961)
22	¬'	(2) (4)	Prior Year Pledge Payments	0	9,207	13,750	(4,543)	9,207		1	19,200	-
23	+		Seder Seder	711	886	0	886	9,207		886		-
24	+		Center for Spiritual Developmt	0	0	0	0			0		-
25	+		Personal Theology	192	1,470	1,800	(330)			1,470		-
25 26	+		Other Program Income	125	3,655	700	2,955			3,655		-
27	+		Cottage Rental	0	0,000	17,000	(17,000)		0	0,000		(17,000)
28			Fundraising GrUUp Projects	580	9,521	8,000	1,521	H		9,521		- (11,000)
29			Music Events	65	12,207	9,167	3,040			12,207		-
30			Religious Education Event	50	876	0	876			876		-
31			Capital Campaign	25	105	0	105			105		-
32	7		Community Use-Space Rental	8,626	73,834	91,667	(17,832)		73,834			(17,832)
33			Community Use-Instrument Rntal	0	1,000	0	1,000		1,000			-
34			Preschool	12,931	95,100	84,700	10,400		95,100			-
35	T		Preschool CAM	0	0	13,750	(13,750)		0			(13,750)
36			Freestone Rental	0	1,000	0	1,000		1,000			- 1
37			RE Bulding-Lease	10,379	121,329	112,669	8,660		121,329			-
38	$\perp$		RE Building Custodial	0	0	13,200	(13,200)	1	0			(13,200)
39	$\perp$		RE Building-Utilities	585	2,507	7,618	(5,111)	4	2,507			(5,111)
40	$\dashv$		Sales - Book Table	22	565	1,000	(435)	#		565		-
41	$\perp$		Sales - Videos	0	0	60	(60)	1		0		-
42	4		Sales - Snack Table	0	73	0	73			73		-
43	_		Sales - Other	65	2,377	2,000	377	4		2,377		-
44	+		Scrip income	2	52	458	(406)	#		52		-
45	$\perp$		Other Revenue	302	43,156	2,750	40,406	<b>H</b>		43,156		-
46	4.	(2)	Interest Income-general	5	63	2,475	(2,412)	<del>  </del>		63		-
47		(2)	Endowment earnings	755	12,805	0	12,805	<del> </del>			12,805	(20.502)
48 49		(2)	Investment realized gain/loss	0 (27.504)	(38,583)	0	(38,583)	<del>  </del>			(38,583)	(38,583)
50		(2)	Endowment unrealized change Income from Trusts	(37,504)	6,386	1,609	6,386	#			6,386	-
	-1	(2)	Income nom musts	137	1,542	1,609	(67)	<del>  </del>			1,542	-
51	T-1	al Davis		20.500	040 004	000.054	(40.000)	£ 442 500	\$ 294.770	¢ 475.074	0 \$ 5.291	-
	ot	al Revenu	ie	22,583	918,661	960,951	(42,290)	+	·,	· · · · · · · · · · · · · · · · · · ·	+ -,	
53	- 1							48%	32%	19%	1%	

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	А В	C D	G	M	0	Q	X	Υ	Z	AA	AC
1		Unitarian Universalist Cl	nurch of Berkeley				% Pledges re	ec'd YTD)	86.3%		
2			Budget Comparison Re	port			YTD Pledge	receipts:	\$ 443,526		
3		Budget a	and Actual Period: 7/1/20	18 - 5/31/2019			Total Pledge	budget	\$ 514,000		
4		Bu	dget Period: 7/1/2018 - 5	/31/2019							
5			Fund = 1								
6							YTD Pledge	budaet	\$ 492.140		
			Current Period	Year-to-Date	Year-to-Date	Year-to-Date					
7			Actual	Actual	Budget	Variance			95.7%		
54 E	Expenses						Personnel		Other Unrestricted	Board Restricted	Over budget variance \$5,000+
55		Salary and Wages	35,987	413,210	466,284	53,075	413,210				-
56		Intern Minister	0	1,250	0	(1,250)	1,250				-
57		Housing	3,317	36,490	0	(36,490)	36,490				(36,490)
58		SECA	716	7,879	7,879	0	7,879				1
59		Payroll Taxes	2,308	26,507	27,790	1,283	26,507				-
60		Employee Benefits-Health	(719)	29,263	45,191	15,928	29,263				
61		Employee Benefits-Life/Disabil	0	2,455	3,103	648	2,455				
62		Employee Benefits-Retirement	3,148	31,793	33,015	1,222	31,793				•
63		Workers Compensation	0	(876)	8,245	9,121	(876)				-
64		Insurance	1,903	21,764	24,544	2,779			21,764		(40.070)
65		Worker's Comp Insurance	803	10,378	0	(10,378)	10,378		40.000		(10,378)
66 67		Accounting Services	225	19,306	0	(19,306)			19,306		(19,306)
68		Consultants/Contractors Honoraria/Classes	1,750 620	21,709 3,411	14,744 3,368	(6,965)			21,709		(6,965)
69						(43)			3,411		(10,193)
70		Guest Musicians Supplies	150	10,880 14,012	688 11,770	(10,193) (2,242)			10,880 14,012		(10,193)
71		Small Equipment	0	14,012	1,833	1,833			14,012		
72		Printing and copying	60	1,139	2,429	1,290			1,139		
73		Equipment leases	522	7,694	7,425	(269)			7,694		-
74		Equipment repair & maintenance	1,305	4,087	6,096	2,008			4,087		-
75		Postage	0	3,045	4,125	1,081	1		3,045		-
76		Telecommunications	2,983	10,084	14,487	4,403			10.084		-
77		Advertising and PR	267	3,019	3,208	189			3.019		-
78		Communications & Web Site	274	3,412	0,200	(3,412)			3,412		-
79		Property Taxes	0	14,525	11,000	(3,525)			14,525		-
80		Professional development	469	11,481	11,022	(459)	11,481		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-
81		GA Delegate & Leadership Schl	500	500	3,000	2,500			500		-
82		Staff & volunteer appreciation	0	634	1,375	741			634		•
83		Bank Fees	379	3,764	5,133	1,369			3,764		-
84	(2)	Management fees	925	10,704	0	(10,704)				10,704	(10,704)
85		Other Expense	274	2,557	4,538	1,981			2,557		-
86		Payroll Processing Fees	303	3,523	3,850	327			3,523		-
87		UUA Annual Program Dues	0	0	20,038	20,038			0		-
88	1	UUA Pacific Central Dist Dues	0	0	9,680	9,680			0		-

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	А В	C D	G I	M	0	Q	X	Υ	Z	AA	AC
1		Unitarian Universalist C					% Pledges re	ec'd YTD)	86.3%		
2			Budget Comparison	Report			YTD Pledge	receipts:	\$ 443,526		
3		Budget :	and Actual Period: 7/1/	2018 - 5/31/2019			Total Pledge	budget			
4		Ви	dget Period: 7/1/2018	- 5/31/2019							
5			Fund = 1								
6							YTD Pledge	budaet	\$ 492,140		
			Current Period	Year-to-Date	Year-to-Date	Year-to-Date		<u>G</u>			
7			Actual	Actual	Budget	Variance			95.7%		
89											
											Over budget
1									Other	Board	variance
90	Expenses						Personnel		Unrestricted	Restricted	\$5,000+
91		Building & grounds supplies	1,728	20,883	18,333	(2,550)			20,883		-
92		Building & grounds maintenance	4,238	26,160	22,917	(3,243)			26,160		-
93 94	$\vdash$	Building Maintenance Reserve Brokers Fees	0	10,915	31,819 9.800	31,819			10,915		-
95		Kitchen Supplies	0	10,915	9,800 2,292	(1,115) 2,151			10,915		-
96		Electricity	21	497	364	(133)			497		_
97		Gas	502	13,966	14,208	243			13,966		-
98		Garbage	909	9,770	12,375	2,605			9,770		_
99		Water	0	7,728	11,458	3,730			7,728		_
100		Fire Monitoring System	0	13,459	13,750	291			13,459		-
101		Other Program Committee Exps	1,534	25,500	15,688	(9,812)			25,500		(9,812)
102		Donations to Non-Profit Orgs	0	0	0	0			0		-
103		Denominational Outreach	1,548	23,259	22,000	(1,259)			23,259		-
104		Fundraising event expense	0	1,186	1,917	730			1,186		-
105	(1)	Capital Campaign	145	21,142	0	(21,142)			21,142		(21,142)
106	> (4)	Restricted Released					-		(19,266)	19,266	
107	Total Expen	ses	70,198	904,204	932,780	28,576	\$ 569,830		\$ 304,405	\$ 29,969	
108							63%		34%	3%	
		eficiency) of									
109	Revenue Ove	er Expenses	(47,615)	14,457	28,172	(13,714)				\$ (24,678)	
111											
112	Footnotes	3									
113	(1)	Capital Campaign activity									
114	(2)	Board Restricted Surplus (Deficit)		\$ (24,678)							
115	(3)	Unrestricted Surplus (Deficit)		\$ 39,136							
116											
117											
118			1	+					+		
0			П								

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1	<del>  ' '</del>			tarian Universalist Church of Berkeley				_
2				Balance Sheet				
3				As of May 31, 2019				
_	П			7.0 01 May 01, 2010				
5						Current Year		Prior Year
7	As	ssets						
8		Curre	ent A	ssets - cash and investment accounts	(6)			
9				Cash- Checking (unrestricted)		49,217		22,235
10				Cash- Savings		0		52,039
12				Cash - Savings (Endowment Capital		73,327		264
15				Cash - Checking (unrestricted)		726		726
16				Cash - Endowment Armstrong Garder	n Fund	20,474		20,474
17				Cash - Endowment Lawrence Lecture		64,666		61,813
18				Cash - Endowment Kay Davis Memori	al	126,393		140,229
20	Ш			Health Expense Receivable		155		0
23				Prepaid expenses		24,044		37,607
24				Note Receivable-Cope Fund (6)		303,021		293,161
25				Cash - Endowment Donor Restricted		46,126		50,209
26				Cash - Endowment (Board Designated		998,775		1,209,305
27				Cash - Trust-Calkins Char Rmndr curr		324,587		324,587
29	Ш			Contra Asset Calkins CRT-Payable to	UUSC	(41,859)		(41,859)
30	Ш			Cash - Trust Pooled Income		33,410		33,410
31				Cash - Endowment Anna Spatz (RE)		53,613		53,167
32	Ш			Cash - Endowment Wm. Morgan Theo		27,491		27,263
33	Ш			Cash - Endowment Staff Pension Fun		6,723		6,667
34				Cash - Endowment Building Maintena	nce	47,150		46,758
35		Tota	Curi	rent Assets (6)		2,158,039		2,338,054
36								
37		Fixed	d Ass			444.000		
38	Ш			Office Equipment		114,093		112,797
39				Organ		348,805		348,805
40	Н			Land - Church & RE Buildings		97,578		97,578
41	Ш			Buildings - Church & RE		3,008,734		2,993,544
42	Н			Bldg Improvements - Church &RE		462,964		462,964
43	$\vdash$			Capital WIP		261,766		32,873
44	$\vdash$			Land - Cottage		5,000		5,000
45	$\vdash$			Building - Cottage		34,342		34,342
46	$\vdash$			Land - Freestone		5,782		5,782
47	$\vdash$			Building - Freestone		11,772		11,772
48	$\vdash$			Bldg Improvements - Freestone		81,647		81,647
49	H	T-4-	   <b> </b>	Accumulated Depreciation		(2,385,677)		(2,288,235)
50 51	$\vdash$	rota	FIXE	ed Assets net of depreciation		2,046,805		1,898,868
		tal A	cccta	<u> </u>		4 204 044		4 226 022
5∠ 53	10	nai A	รรษเร			4,204,844		4,236,923
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1	- 1	<u>-1'</u>			rian Universalist Church of Berkeley				.,	_
2					Balance Sheet					
3					As of May 31, 2019					
					718 01 May 01, 2010					
5							Cu	rrent Year		Prior Year
54	Lia	abili	ties	& N	et Assets					
55			bilitie							
56		(	Curre	ent l	_iabilities		,			
57				A	accounts payable (5)			9,809		8,485
58				S	Salaries Payable			18,036		25,600
59				٧	acation Payable			18,008		18,008
60				F	Retirement Payable			3,805		5,833
61					oans Payable (7)			100		0
62				C	Sarnishments Payable			80,000		0
63				F	Rental Deposits			1,346		3,733
64				CO	School Security Deposits			29,700		26,700
65		-	Tota	Cu	rrent Liabilities			160,805		88,359
67		Tot	al Li	abili	ties			160,805		88,359
69		No	t Ass	oto						
70		INC	\		let Assets (8)			420,764		339,926
72					emporarily Restricted Fund			342,013		337,135
73					JUA-Permanent Endowment Pooled			45,530		49,590
74					JUA-Staff Pension Fund			6,636		6,585
75					ixed Assets, Net of deprec			1,896,137		1,873,329
76					JUA-Spatz Educational Fund			52,921		56,519
77					JUA-Morgan Theological Ed Fund			27,136		24,875
78					JUA-Building Fund			46,541		46,181
79					Armstrong Garden Fund			20,474		20,474
80					JUA-Lawrence Lecture Fund			62,290		61,051
81					JUA-Kay Davis Fund			124,760		138,500
82					Board Designated Endowment			998,836		1,194,400
83		Tot	al N		ssets			1,044,039		4,148,564
			_		s & Net Assets	l.		1,204,844		4,236,923
85	10	nai	Liab	iiitiC	3 & Net A33et3		_	1,204,044		4,230,923
87	Ī	Ī		Ī						
88										
-	Fo	otn	otes							
90					s Payable may include prepaid items	recorde	d as expense in	wrong mor	nth.	
91		(6)	Curi	ent	Assets includes Notes Receivable C	ope Fund	d, this \$303k is a	a long term	asset.	
92		(7)	Note	es p	ayable - loans from congergants for o	cash flow				
93		(8	) Ne	t as	sets unrestricted before corrected allo	ocation	\$	420,764		
94					s Fund and pooled Trust			(316,138)		
95					Note Receivable			(303,021)		
96					ssets other line items (Fixed Assets,	etc)		(156,954)		
97			Ne	et As	ssets Unrestricted		\$	(355,349)		