Reported in April 2018

For the Eight Months Jul 1, 2017 - Feb 28, 2018

Summary

YTD FY17-18 unrestricted deficit is \$88,148; as of the writing of this report I need to clarify the year to date accounting for TRNA to analyze this figure and why it changed from the previous month reported surplus. I will revise the projected year end deficit in next month's report. Year to date \$22,808 has been expensed for Safir room renovations, this amount has not been released from TRNA and will reduce the unrestricted deficit when it is released. In February, \$21,535 was spent renovating the pre-school facility for the new tenant.

Community Rentals, February rentals were down, fiscal year income projections are trending to fall short of the \$145,000 budget by \$83,000. Fundraising line is expected to fall short of budget by \$15,000. Faith Hope and Charity budget line is \$36,000, not included in the pledge line as requested by Stewardship, is recorded in the line "other unpledged contributions" ytd received \$11,758.

Pledge receipts are at 74.2% of budget. Thanks to all for honoring your pledges!

Cash available for operations \$120,368

Cash required for TRNA \$390,775

TRNA includes \$52,762 in prepaid pledges for FY1819 and \$100,000 from endowment fund for repair and maintenance projects.

Board Designated Endowment Fund draws for building repairs: no draw scheduled for April.

The Draft Budget for FY1819 deliberations and choices have navigated competing budgetary needs. Draft version 4 was completed in February. The final draft v5 is in process pending final submissions from programs (UU member groups) and departments (staff: music, religious education, administration).

Revenues	YTD Actual	YTD Budget	¹ Bud Var	% var	
Pledge income ¹ Rental income All other unrestricted	\$ 378,473 185,788 129,635	\$ 398,972 237,028 184,901	\$ (20,499) (51,240) (55,266)	-5.1% -21.6% -29.9%	
Unrestricted Board Restricted ²	693,896 (16,263)	820,900	(127,004) (16,263)	-15.5%	
Total Revenues	677,633	820,900	(143,268)		
Expenses	YTD Actual	YTD Budget	Bud Var	% var	
Personnel	507,165	495,310	11,855	2.4%	
All other unrest.	274,879	258,005	16,874	6.5%	
Unrestricted	782,044	753,315	28,729	3.8%	
Board Restricted ²	43,520		43,520		
Total Expenses	825,564	753,315	72,249		
Net Unrestricted	(88,148)	67,585	(155,733)	-230.4%	
Net Board Restricted ²	(59,783)	-	(59,783)		
Net Excess (Deficit)	\$ (147,931)	\$ 67,585	\$ (215,517)	-318.9%	

 $^{^1}$ YTD Budget is adjusted for known variances, not divided into 12ths (number of months in fiscal year). YTD budget and actual Includes prior year pledge receipts.

² Board Restricted is voluntary. Traditionally boards will voluntarily restrict funds in order to prudently manage extraordinary line items. The Board has restricted realized and unrealized endowment fund gains and losses.

Reported in April 2018

For the Eight Months Jul 1, 2017 - Feb 28, 2018

Comparative Years

YTD Feb 28	<u>F</u>	Y 17-18	<u>_</u>	FY 16-17	FY15-16
Community Rentals Income prior year % difference	\$	47,621 -31%	\$	68,736 55%	\$ 44,458
Pledges Received prior year % difference	\$	378,473 -5%	\$	396,857 0%	\$ 396,463
Building and Grounds Maintenance & Supplies	\$	74,299 48%	\$	50,366 10%	\$ 45,839

Endowment Report - this fiscal year activity

Fund details		Balance at 6/30/17	(1	Increase Decrease)*	-	iscal YTD et Income		Current Balance	-	TD Balance Prior Year
Board Designated Fund Donor Pooled Fund *** Kay Davis Memorial Fund Loan - Land Use TF	\$ \$ \$	1,264,003 34,791 128,478 31,225	\$	(168,043) 11,387 9,901	\$ \$ \$ \$	105,661 3,712 10,859	\$ \$ \$	1,201,621 49,890 139,337 41,126	\$ \$ \$ \$	1,207,812 33,022 121,946 31,225
Totals	\$	1,458,498	\$	(146,755)	\$	120,231	\$	1,431,974	\$	1,394,006
Building Fund **	\$	32,055	\$	10,000	\$	4,405	\$	46,461	\$	30,426

^{*} Increases (Decreases) are deposits and withdrawals; increase to loan is decrease to fund.

** Building Fund donor gift received in December 2016 \$10,000 deposit wired to UUA LLC 12.15.2017

*** Donor designated gift received in November 2016 \$11,386.95 deposit wired to UUA LLC 12.15.2017

ROI (net of fees)	As of Feb 28, 2018	As of Feb 28, 2017
5-year	6.00%	4.60%
3-year	5.20%	2.00%
1-year	14.70%	13.30%
1 month	-2.40%	1.40%

Fuun-draising Report (gross receipts)

Note: no supplemental report this month

ents and Other Fundraisi	ng Acti	vities	Actual YTD	FY17-18 Budget	
GrUUP Fundraising			\$ 6,113	\$ 22,500	
Jewelry Table	\$	2,258			
Zimmerman Concert	\$	1,545			
Holiday Fair, auction and raffle	\$	2,309			
Music Events			\$ 7,403	\$ 12,000	
Gamelon Concert	\$	322			
Messiah Sing Along	\$	5,445			
Organ Concerts	\$	716			
Love Songs & Chocolates	\$	920			
Snack Table (through Augus	st)		\$ 479	\$ -	
Grand Total Fundraising			\$ 13,995	\$ 34.500	40.6%

Reported in April 2018

For the Eight Months Jul 1, 2017 - Feb 28, 2018

Restricted Expenditures FY17-18

Capital Campaign \$ 22,059 *
Lawrence Lecture \$ 0
Asset Options TF (formerly Land Use TF) \$ 0
Partner Church (posted as unrestricted other exp) \$ 3,000

Other Items of Note This Month

Repairs and Maintenance: At a special congregational meeting January 28, 2018, the congregation approved expending \$758,000 from the Board Designated Endowment Fund on designated building repairs and maintenance projects. No draw was scheduled for March. UUA LLC guidelines for withdrawals: only one withdrawal every 30 days, 30 days advance notice for withdrawals over \$100,000, 10 days advance notice for withdrawals up to \$100,000.

<u>Prior Year Pledge Receipts</u> The net shortfall of FY1617 pledge receipts was (\$37,466). YTD prior year pledges received \$13,661, no change this month.

Calkin's Trust - We need one more candidate to manage the trust with Trustee Jane Lundin.

Endowment Committee -

Reclassification of prior period entries none.

Confidentiality

Due to confidentiality, the balance sheet appears in summary format. Detail is available in hard copy upon request.

^{*} TRNA reports only \$17,459 in capital campaign expenditures; TRNA requires updating to

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1	А	ь	Unitarian Universalist Chu		IVI I	U	ı Q	^	I I		AA	AC
					Danart			% Pledges re	,	74.2%		
2				Budget Comparison				YTD Pledge		\$ 378,473		
3			Budget an	d Actual Period: 7/1/	2017 - 2/28/2018			Total Pledge		\$ 510,000		
6								YTD Pledge	budget	\$ 398,972		
7				Current Period	Year-to-Date	Year-to-Date	Year-to-Date			70.00/		
				Actual	Actual	Budget	Variance			78.2%		
	Rev	enue								Other	Board	
9								Pledge	Rentals	Unrestricted	Restricted	/
10			Pledge Income	360,627	360,627	367,305	(6,678)	360,627				(6,678)
11			Char Trust in lieu of pledge	4,184	4,184	0	4,184	4,184				-
12			New member pledges	0	0	16,667	(16,667)	0				(16,667)
13			Faith, Hope & Charity	0	0	24,000	(24,000)			0		(24,000)
14			Plate collections	7,113	7,113	9,333	(2,221)			7,113		-
15			Special Offering Collections	650	650	0	650			650		-
16	-		Good Neighbor collections	17,628	17,628	16,000	1,628			17,628		(45.505)
17			Other unpledged contributions	11,758	11,758	27,293	(15,535)	H		11,758		(15,535)
18 19	+		Special Projects Donations	3,660	3,660	0	3,660			3,660		
20			Bequest Income	25,000 1,240	25,000	667	24,333		1,240	25,000		<u> </u>
21			Weddings/Memorials/Celebration Endowment Transfer	58,142	1,240 58,142	58,142	1,240		1,240	E0 140	0	
22	(2) (4)	Restricted ContribReleased	33,827	33,827	0	33,827			58,142	33,827	
23	(,	2) (4)	Prior Year Pledge Payments	13,661	13,661	15,000	(1,339)	13,661			33,027	-
24			Center for Spiritual Developmt	550	550	4,667	(4,117)	10,001		550		
25			Personal Theology	1,522	1,522	1,200	322			1,522		
26			Other Program Income	847	847	6,217	(5,369)			847		(5,369)
27			Fundraising GrUUp Projects	3,854	3,854	15,000	(11,146)			3,854		(11,146)
28			Music Events	7,403	7,403	8,000	(597)			7,403		- (**,****)
29			Religious Education Event	117	117	0	117			117		_
30			Other Events	2,131	2,131	0	2,131			2,131		_
31	+		Community Use-Space Rental	47,621	47,621	96,667	(49,046)		47,621	2,.01		(49,046)
32	+		Nursery	44,552	44,552	48,976	(4,424)		44,552			- (10,010)
33			RE Bulding-Lease	81,270	81,270	79,652	1,618		81,270			-
34			RE Building-Custodial	8,940	8,940	9,600	(660)		8,940			-
35			RE Building-Utilities	2,165	2,165	2,133	32		2,165			-
36			Sales - Book Table	322	322	1,333	(1,012)			322		-
37			Sales - Videos	0	0	40	(40)			0		-
38	\Box		Sales - Snack Table	479	479	1,667	(1,188)			479		-
39			Sales - Other	2,258	2,258	2,000	258			2,258		-
40			Scrip income	35	35	333	(298)			35		-
41			Other Revenue	(18,872)	(18,872)	2,000	(20,872)			(18,872)		(20,872)
42			Interest Income-general	94	94	1,800	(1,706)			94		-
44	,	2)	Endowment earnings	10,152	10,152	4,039	6,113				10,152	-
45	(:	2)	Investment realized gain/loss	70	70	0	70				70	- (450 440)
46	1.	0)	Endowment realized gain	(158,142)	(158,142)	0	(158,142)	H			(158,142)	(158,142)
47	,	2)	Investment unrealized gain/los	113	113	0	113				113	
48	,	2)	Endowment unrealized change	97,717	97,717	0	97,717	H		105-	97,717	-
49	(:	2)	Income from Trusts	4,803	4,803	1,170	3,633			4,803		-
50 51			Trust Management Fees	140	140	0	140	6 070 470	A 405 700	140	£ (40.000°)	-
	Tota	I Revenue) 	677,633	677,633	820,900	(143,268)	\$ 378,473		· · · · · · · · · · · · · · · · · · ·		
52								56%	27%	19%	-2%	

					UUCD	reasurer's	Report					
	А В	С		G L	M	0	F Q	X	Υ	Z	AA	AC
1			Unitarian Universalist	•				% Pledges re	ec'd YTD)	74.2%		
2				Budget Comparison	Report			YTD Pledge	receipts:	\$ 378,473		
3			Budget	and Actual Period: 7/1/		Total Pledge	budget	\$ 510,000				
6						YTD Pledge		\$ 398,972				
				Current Period	Year-to-Date	Year-to-Date	Year-to-Date					
7				Actual	Actual	Budget	Variance			78.2%		
										Other	Board	
53	Expenses	s						Personnel		Unrestricted	Restricted	
54			Salary and Wages	348,014	348,014	376,689	28,675	348,014				0
55			Intern Minister	16,250	16,250	16,667	417	16,250				0
56			Housing	26,538	26,538	0	(26,538)	26,538				-26537.92
57			SECA	5,824	5,824	5,730	(94)	5,824				0
58			Payroll Taxes	27,447	27,447	24,362	(3,085)	27,447				0
59 60	_	_	Employee Benefits-Health	35,335	35,335	35,631	296	35,335				0
60			Employee Benefits-Life/Disabil	2,054	2,054	2,257	203	2,054				0
61			Employee Benefits-Retirement	31,189	31,189	33,125	1,936	31,189				0
62			Workers Compensation	5,216	5,216	6,000	784	5,216		40.055		0
63			Insurance	16,957	16,957	16,000	(957)	(000)		16,957		0
64 65			Worker's Comp Insurance	(236)	(236)	0	236	(236)				0
66			Accounting Services	0 68	0 68	15,333	15,333			0		0
67			Board Contingencies Consultants/Contractors	20,600	20,600	5,467	(68) (15,134)			20,600		-15133.71
68			Honoraria/Classes	650	650	8,067	7,417			650		-10100.71
69			Guest Musicians	030	030	667	667			030		0
70			Supplies	14,482	14,482	10,000	(4,482)			14,482		0
71			Small Equipment	1,433	1,433	1,333	(99)			1,433		0
72			Printing and copying	97	97	2,667	2,569			97		0
73			Equipment leases	4,991	4,991	5,400	409			4.991		0
74			Equipment repair & maintenance	3,351	3,351	4,933	1,582			3,351		0
75			Postage	2,163	2,163	3,000	837	1		2,163		0
76			Telecommunications	10,708	10,708	10,533	(175)			10,708		0
77			Advertising and PR	1,165	1,165	2,333	1,168			1,165		0
78			Communications & Web Site	2,067	2,067	0	(2,067)			2,067		0
79			Property Taxes	11,379	11,379	4,867	(6,512)			11,379		0
80			Professional development	9,533	9,533	11,516	1,983	9,533				0
81			GA Delegate & Leadership Schl	0	0	2,000	2,000			0		0
82			Staff & volunteer appreciation	1,004	1,004	1,333	330			1,004		0
84			Bank Fees	3,434	3,434	3,333	(101)			3,434		0
85	(2)		Management fees	9,693	9,693	0	(9,693)				9,693	0
86			Other Expense	12,865	12,865	2,522	(10,343)			12,865		-10343.35
89			Payroll Processing Fees	2,533	2,533	2,533	1			2,533		0
90			UUA Annual Program Dues	15,330	15,330	15,329	(1)			15,330		0
91			UUA Pacific Central Dist Dues	7,409	7,409	7,405	(4)			7,409		0

					reasurer's I						
	А В	C D	E G	l M I	0	Q	X	Υ	Z	AA	AC
1		Unitarian Universalist	Church of Berkeley				% Pledges re	c'd YTD)	74.2%		
2			Budget Comparison	Report			YTD Pledge i	receipts:	\$ 378,473		
3		Budget	t and Actual Period: 7/1	/2017 - 2/28/2018			Total Pledge budget		\$ 510,000		
6							YTD Pledge I	oudget	\$ 398,972		
			Current Period	Year-to-Date	Year-to-Date	Year-to-Date					
7			Actual	Actual	Budget	Variance			78.2%		
92											
									Other	Board	
93	Expenses						Personnel		Unrestricted	Restricted	
94		Building & grounds supplies	22,543	22,543	12,000	(10,543)			22,543		-10542.88
95		Building & grounds maintenance	51,756	51,756	16,667	(35,089)			51,756		-35089.38
96		Building Maintenance Reserve	0	0	15,505	15,505			0		0
97		Brokers Fees	6,009	6,009	4,000	(2,009)			6,009		0
98 99		Kitchen Supplies	77 297	77 297	1,667 202	1,589			77		0
100		Electricity				(95)			297		0
100		Gas	9,906	9,906 7,099	6,667 6.667	(3,239)			9,906 7.099		0
101		Garbage Water	8,155	7,099 8,155	4,733	(433)			8,155		0
103		Fire Monitoring System	11,247	11,247	7,333	(3,422)			11,247		
104		Facilities Marketing	0	0	4,667	4,667			0		
105		Brokers Fees	4,906	4,906	4,007	(4,906)			4,906		
106		Other Program Committee Exps	14,856	14,856	17,776	2,920			14,856		
107		Denominational Outreach	0	0	1,067	1,067			0		0
108		Donations to Non-Profit Orgs	16,159	16,159	16,000	(159)			16,159		0
109		Fundraising event expense	1,018	1,018	1,333	315			1,018		0
110	(1)	Capital Campaign	22,059	22,059	0	(22,059)			22,059		
111		Restricted Released					-		(33,827)	33,827	
112	Total Exper	nses	825,632	825,632	753,315	(72,317)	\$ 507,165		\$ 274,879	\$ 43,520	
113							61%		33%	5%	
	Excess or (D	Deficiency) of									
114	Revenue Ov	er Expenses	(148,000)	(148,000)	67,585	(215,585)				\$ (59,783)	
116											
117	Footnote	S									
118	(1)	Capital Campaign activity									
119	(2)	Board Restricted Surplus (Deficit)		\$ (59,783)							
120	(3)	Unrestricted Surplus (Deficit)		\$ (88,216)							
121	(3)	Oniestricted Surpids (Deficit)		φ (00,∠10)							
122											
123											

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	Α	В	СГ		F	G	Щ		K
1			١	Jnitarian	Universalist Church of Berkeley		\parallel		
2					Balance Sheet		Щ		
3					As of Feb 28, 2018		\dashv		
5							\dashv	Current Year	Prior Year
							Щ	Current Year	Prior Year
7	A۶	sse							
8					- cash and investment accounts	(6)	_	r	
35		To	tal (Current A	ssets (6)		\downarrow	2,379,992.30	2,391,161.83
36							Ш		
37				Assets			_		
50		То	tal F	ixed Ass	ets net of depreciation		\dashv	1,873,328.73	1,926,045.04
51	₽			1,1			Щ	4.050.004.00	1017.000.07
52	IC	otal	Ass	sets			4	4,253,321.03	4,317,206.87
53									
54	Liz	ahi	lities	& Net A	ssets				
55			abilit						
56				rent Liabi	lities				
57					unts payable (5)		П	50,153.69	12,741.21
58					ies Payable		T	20,942.72	23,472.88
59					tion Payable		T	18,007.97	15,091.65
60					ement Payable		T	7,259.89	1,901.00
62				Renta	al Deposits			3,077.50	5,550.00
63				Scho	ol Security Deposits		T	26,700.00	19,000.00
64			Tota		Liabilities			126,141.77	77,807.18
65							П		
66		To	tal L	iabilities				126,141.77	77,807.18
68		Νe	at Δc	sets			Ш		1
69		110	7. 7.0		ssets		П	256,421.13	568,919.85
71					orarily Restricted Fund		\forall	390,774.91	262,450.50
72					Permanent Endowment Pooled		\dashv	49,889.92	30,574.71
73					Staff Pension Fund		Ħ	6,624.97	5,368.52
74					Assets, Net of deprec		Ħ	1,873,328.73	1,916,316.79
75					Spatz Educational Fund		Ħ	52,829.30	46,248.33
76					Morgan Theological Ed Fund		Ħ	27,089.30	23,712.48
77			T		Building Fund		\parallel	46,460.61	29,112.49
78					trong Garden Fund		\parallel	21,382.29	19,939.32
79					Lawrence Lecture Fund		\parallel	61,419.95	49,769.58
80					Kay Davis Fund			139,337.48	112,907.42
81				Board	Designated Endowment			1,201,620.67	1,174,079.70
82		То	tal 1	let Asset	S			4,127,179.26	4,239,399.69
83									
0.4	To	otal	Lia	bilities & l	Net Assets			4,253,321.03	4,317,206.87
84									
86							Ш		
87							Ш		
	Fo		note				Ш		L
89		(5)) Ac	counts Pa	ayable may include prepaid items	record	ded	d as expense in wrong mo	onth.
		(6)	Cu	rrent Ass	ets includes Notes Receivable C	ope Fu	nc	d, this \$295k is a long tern	n asset. Fund EZ does not
90				nis asset		•			

Reported in April 2018

For the Eight Months Jul 1, 2017 - Feb 28, 2018

TEMPORARILY RESTRICTED NET ASSETS "TRNA"

Temporary Restricted-Net Assets 2017-18 UPDATED @ 2/28/18

Beginning	Other Inco	me	Expenditures		Balance	
<u>Balance</u>	Additions 2017	<u>'-18</u>	<u>2017-18</u>	<u>Transfers</u>	at 6.30.2018	Description
per financials						
110,142.09		500.00	(13,178.06)		97,464.03	Ellis Music Fund
2,335.74		300.00	,		2,635.74	Freestone
11,498.25					11,498.25	Peace Fund
1,178.55		692.00	(3,331.50)	1,470.95	10.00	Transylvania Partner Church
-		1,714.00		1,470.95	3,184.95	Village Project
2,820.00					2,820.00	RE Scholarships
1,142.11				(948.73)	193.38	Religious Education
441.97			(1,390.70)	948.73	-	RE OWL Fund
(841.65)					(841.65)	RE Endowment Grants
-					-	Morgan Intern Minister Fund
-		7,500.00	(20,532.00)	23,819.00	10,787.00	Ladd Griffith Building Fund
2,918.75		437.00			3,355.75	Special Projects
3,472.00		642.00			4,114.00	Special Collections
6,160.63		2,933.10	(1,125.00)		7,968.73	Minister's Discretionary Fund
85,344.88		980.00	(17,458.52)		68,866.36	Capital Campaign
				25,537.96	25,537.96	Cope Ministerial Housing Fund
(7,484.62)				7,484.62	-	Endowment Grants
				100,000.00	100,000.00	Endowment Maintenance Proj
418.41					418.41	Social Justice Council
74,592.00		52,762.00	(74,592.00)		52,762.00	Pre-Paid Pledges
294,139.11 -	-	68,460.10	(131,607.78)	159,783.48	390,774.91	Sub Total

Notes:

(1) Maintenance projects funded by the quasi-endowment ytd spending on Safir room is \$22,808 not recorded as expended (released) from TRNA