Changes to Revenue

- Pledges increased 3.5% over FY15-16. Thank you Stewardship!
- School rental income full year; Skytown lease renews July 2017
- Community Rental increased \$78,000, (net \$58,000 after related expense). Rental marketing campaign planned, beginning with a reception in May, 2015

Changes to Expense

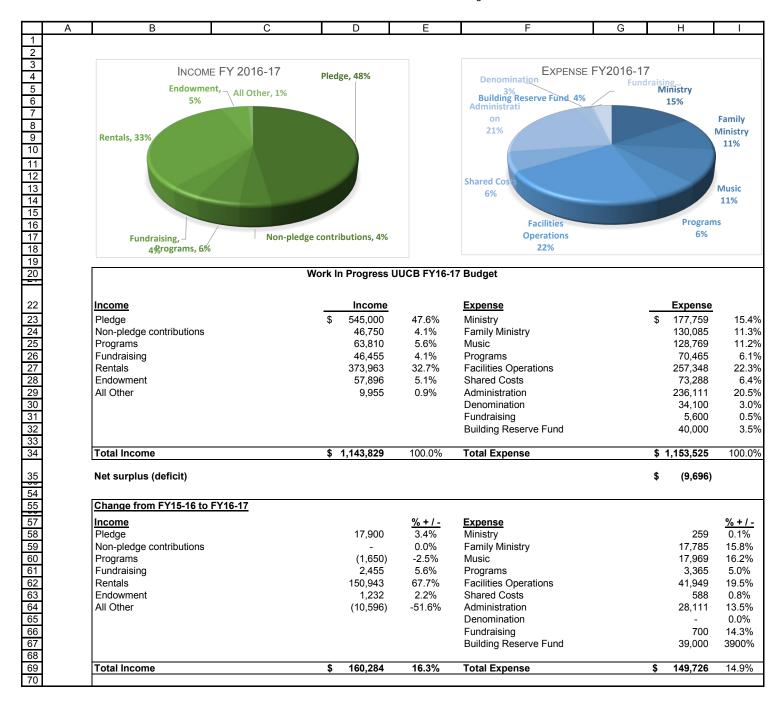
- Facilities building fund \$40,000 requested by Fiscal Advisory Council; exceeds BOT mandate of 20% of endowment payout, \$11,579
- Programs all budgets as requested

Significant risks in this budget include:

- Sustainability of UUCB campus and buildings long term needs vs operational needs
- Fundraising benchmarks needed. No ownership of the full budgeted amount carried over from FY15-16 which is already underperforming budget goal
- Facilities Staffing needs to be commensurate with uptick in community rentals
- · Community Rentals Income requires marketing

Significant opportunities in this budget include:

- Community Rentals: new terrace provides an attractive venue we have capacity
- · Long term school rental is secured
- New Member growth potential



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1	1	^	ı	<u></u>
2	Unitarian Universalist Church of Berkeley	 		
3	Official offiversalist Official of Defices	+		
\vdash				
7	Account Name	16-17 Expense	16-17 Income	Notes: Assumptions FY16-17
8				These cells are linked to salaries worksheet
9				
10				
11	Ministry			
				MM leave as is settled vs Interim2; BOT will
				make mid year budget adjustment if higher
	Salary and Wages	114,000		incoming Minister wage is negotiated
	Housing	-		
	Employee Benefits-Health/dental	6,333		MM 3.1% increase
	Employee Benefits-Life/Disability	1,905		
	Employee Benefits-Retirement	11,400		MM leave as is settled vs Interim2
	In lieu of FICA	8,721		MM leave as is settled vs Interim2
	Insurance (w/c)	-		
	Professional development	11,400		UUA 10% of salary
	Moving expenses 10% of salary UUA guideline - could be less	11,000		UUA 10% of salary
	Additional Ministerial Support	13,000		GW 2.18.16 verbal; reduced \$2k 4.13.16
	Search cost			
23				
	Intern			
		-		No Intern
	Payroll Tax			
	Prof expenses	-		
	Committee expenses	-		
	Spatz income	-	-	
	Morgan Income	-	-	
	Total	 		
32	Family Ministry			
	Religious Education Event	+		
	Salary and Wages (dfm)	57,221		
36	RE Summer Lead Teacher {new FY16-17}	1.200		MC new position
37	RE Coming of Age Teacher {new FY16-17}	2.700		MC new position
	Childcare	23,375		INO HOW POSITION
	Family Ministry Support Staff (12-16 hours/week)	12,730		
40	aniny ministry Support Stail (12-10 flours/week)	12,730		
	Support staff retirement			
	Family Ministry	 		
	Housing	1		
	Payroll Taxes	7,438		
	Workers Comp Insurance	-		
	Employee Benefits-Health	3,724		MM 3.1% increase
47	Employee Benefits-Life/Disabil	840		
	Employee Benefits-Retirement	5,722		
	Honoraria/Classes	1,800		FM > no change
	Supplies	7,200		FM > no change
	Printing and copying	1,000		FM > no change
	Professional development/expenses	5,135		<u> </u>
53		2,.00		
- 55			I .	<u> </u>

	F	X	Υ	Z
7	Account Name	16-17 Expense	16-17 Income	Notes: Assumptions FY16-17
8				These cells are linked to salaries worksheet
54	Music			
	Music Events		6,455	MM increase \$1455 over prior v2.8
56	Salary and Wages	89,300	,	
	Payroll Taxes	7,438		
	Employee Benefits-Health/dental	7,587		MM 3.1% increase
59	Employee Benefits-Retirement	6,494		
	Consultants/Contractors (services)	1,800		BB/GS 3.17.2016 missed prior v2.8 was \$1750
61	Guest Musicians for events	900		BB/GS 3.17.2016 missed prior v2.8 was \$800
62	Asst Org/Section Leader subs	2,900		BB/GS 3.17.2016 missed prior v2.8 was \$1800
63	Supplies	3,000		BB/GS 3.17.2016 missed prior v2.8 was \$2995
64	Small Equipment	-		
	Yamaha regulation	ī		
66	Gamelan purchase	=		
67	Equipment repair & maintenance	3,800		BB/GS 3.17.2016 missed prior v2.8 was \$3600
	Professional development	4,550		
69	Fundraising event expense	1,000		BB/GS no change
70				
	Programs			
	Good Neighbor collections		24,000	
73	Wednesday Night Supper		16,000	
				LM did not submit budget, suspending in favor of
74	Center for Spiritual Developmt/AWP		7,000	new member drive; MM rev = exp
75	Personal Theology		1,800	BR 3.5.16 no change
76	Berkeley Forum		ï	
77	Other Program Income		ı	
	Other Program Income (Summer Forum)		200	
	Generation UU	300		MM baseline = FY15-16 no budget submitted
	Other Program Income		6,500	
	Sales - Book Table		3,000	MM baseline = FY15-16 no budget submitted
	Sales-Jewelry		'n	
	Sales - Videos		60	
84	Sales - Altar Flowers			
ا ۱		7 000		LM did not submit budget, suspending in favor of
	Honoraria/Classes (Awakening Wisdom)	7,000		new member drive; MM leaving as is
	Honoraria/Classes (Personal Theology)	1,800		BR 3.5.16 no change
	Honoraria/Classes (Social Action)	1,500		
	Printing and copying (Pathways) Postage/mailhouse (Pathways)	-		
	Advertising and PR (Pathways)	<u>-</u>		
	GA Delegate & Leadership Schl	3,000		DS 2 21 16 \$1k contingencies \$2k CA \$2k = 5
91	Electricity/gas (Freestone)	3,000		DS 3.31.16 \$1k contingencies, \$3k GA, \$2k new
92	Maintenance (Freestone)	-		
	Rental/fundraising income	<u> </u>		
	Wednesday Night Supper	16,000		
90	Other Program Committee Exps (Bookstore)	2,000		MM as is, no budget received
	Other Program Committee Exps (Video sales)	100		MM as is, no budget received Mary Pugh
	Other Program Committee Exps (video sales) Other Program Committee Exps(altar flowers)	520		MM \$10 per week
90	Other Program Committee Exps (Membership -Inreach)	1,285		LM & PH leaving as is
	Other Program Committee Exps (Membership-Outreach)	2,515		LM 3.31.2016 \$1350, leaving as is
	Other Program Committee Exps (Membership-Oditeach) Other Program Committee Exps (Chalice circles)	745		BN received 3.18.2016
101	other i regram committee Exps (chance circles)	143		DIV 10001VCU 3. 10.20 10

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7	Account Name	16-17 Expense	16-17 Income	Notes: Assumptions FY16-17
8	Account Name	10-17 Expense	10-17 Income	These cells are linked to salaries worksheet
_	Other Program Committee Exps (Summer Forum)	500		These delis are linked to salaries worksheet
	Other Program Committee Exps (Souper Center)	2,800		
_	Spirituality on Tap			
10-	CCISCO (FY15-16 \$1000 charged to 9040-40-U999 -			RW 3.15.2016 MEM NEED NEW Cc2 code -
105	moved to Social Justice Council)			CCISCO now part of SJC
103	Social Action {Social Justice Council}	2,500		RW 3.15.2016 MEM NEED NEW Cc2 code
	Humanists	500	2 350	MM estimated
	Other Program Committee Exps	300	2,330	IVIIVI estimated
	Partner Church	1,500	1,000	
	Village Education Fund	1,500	-	
	Denominational Outreach (Special Collections = 0)	-	-	
	Denominational Outreach (UUSC)	500	500	
	Denominational Outreach UULMCA/UUJM	600	600	
_	Denominational Outreach SKSM	500	500	
	Donations to Non-Profit Orgs	24.000	500	
116	<u>~</u>	24,000		
_	Facilities			
117	raciilles			Full year capacity, using FY14-15 revenues as a
				baseline; marketing 13 conference events @\$6k
110	Community Llos Chase Bental		179 000	\$78k total
	Community Use-Space Rental Community Use-Instrument Rntal		170,000	TOK LULAI
	Freestone retreat - rent		-	
_	Freestone retreat - fundraising		-	
	Skytown Pre-school			
	Other School lease		61,220	Full year rental income
_				Full year rental income
	Other School-Custodial Other School-Utilities			Full year Custodial Full year Utilities
_	Additional Revenue - Other School		4,800	ruii year Otiiities
_		140 400	-	
	Salary and Wages Payroll Taxes	118,138		
128	Payroli Taxes	9,038		
1,00	Faralana - Dan - fita I I a - III - III - III - III	47.044		MAN 0 40/
	Employee Benefits-Health/dental	17,914		MM 3.1%
	Employee Benefits-Retirement	8,843		
	Employee Benefits-Life/Disability	640		
	Equipment repair & maintenance	2,000 15.000		MEM 4.7.16
	Building & grounds supplies Kitchen supplies (new account EV16.17)	2,500		MEM 4.7.16
	Kitchen supplies (new account FY16-17)			
	Building & grounds maintenance	23,000		MEM 4.7.16
	Freestone supplies			MEM 4 7 16
13/	Electricity	275		MEM 4.7.16
				Mandated Minimum Reserve for transfer to Building Fund \$11,579; recommended by fiscal advisory
130	Building Reserve fund	40,000		committee to set a higher threshhold at \$40k
	Solar Interest Expense	40,000		Tommittee to set a migner tillesillolu at \$40k
	Brokers Fees (from Prepaid)	5.000		Allocation from prepaid broker fees 5 years; yr 2
140	Dionora i cea (iroin i repaiu)	5,000		MEM 4.7.16 \$8500; MM adjusted heater in social
				hall fixed in December, will be used more;
141	Gas	10,000		unknown variance added 12% overall in
	Garbage	10,000		MEM 4.7.16
	Water	6,000		MEM 4.7.16
143	vvalti	6,000		IVI LIVI 4.7.10

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7	Account Name	16-17 Expense	16-17 Income	Notes: Assumptions FY16-17
8	71000dift Hamo	TO THE EXPONE	10 11 111001110	These cells are linked to salaries worksheet
_	Fire Monitoring System	9,000		MEM 4.7.16
	Facilities Marketing	20,000		New Line item FY16-17 Marketing conference
146	. admitted manifesting			The state of the s
	Shared Costs	_		
	Insurance	24,000		Unknown - renewed October 2016, use ?% over
_	Supplies	7.140		AGS 2.19.16
	Small Equipment	1.050		AGS 2.19.16
151	Printing and copying	1,365		AGS 2.19.16
	Equipment leases	8,700		AGS 2.19.16
153	Equipment Repair/Maintenance	1,607		AGS 2.19.16
	Postage	5,775		AGS 2.19.16
134	i Ustage	3,773		AGG 2.18.10
	Telecommunications/IT	15,420		AGS 2.19.16 \$13,420, adjusted by MM
156	Property Taxes (Freestone)	-		
157	Property Taxes (1 Lawson Rd)	7,300		
158	Staff & volunteer appreciation	700		AGS 2.19.16
159	Other Expense	231		AGS 2.19.16
160	•			
161				
162	Administration			
163	Pledge Income (net 95% of pledged, plus challenge match)		529.000	AG updated 4.11.16
	New member pledges		16.000	'
	Plate collections		14,000	
	Other unpledged contributions		14,000	
	Bequest Income		1,000	
	4		,	mandates 20% of this to Ladd Griffith Bldg fund
168	Endowment Transfer		57 896	\$11,579
	Budget Augmenting/1st Sundays		10,250	Ų.,,o.o
170	Restricted ContribReleased		-	
	Prior Year Pledge Payments		7,500	
	Scrip income		500	
	Other Revenue		5,000	
17⊿	Interest Income-general		2,700	
	Income from Trusts		1,755	
	UUA Pooled Fund Income		1,755	
	Salary and Wages	129,735	-	
	Payroll Taxes	9,925		
	Employee Benefits-Health/dental			MM 3.1% increase
	Employee Benefits-Retirement	12,974		IVIIVI J. 1 /0 IIIGIGASG
	Workers Compensation	9,000		
	Accounting Services	23,000		MM Annual review \$10k, Process Audit \$13k
102	CT Contingencies	2,500		ININI AIIIUAI IEVIEW \$ IUK, FIUCESS AUUIL \$ 13K
		2,500		DS 3.31.16 \$1k contingencies, \$3k GA, \$2k new
	Board Contingencies	3,000		minister installation
185	Board Training	-		
	•			
				Communications IT consulting
	Consultants/Contractors	7,500		@5hrs x 12 months x \$125
187	Advertising and PR	3,190		AGS 2.19.16

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	Account Name	16-17 Expense	16-17 Income	Notes: Assumptions FY16-17
8				These cells are linked to salaries worksheet
	Communications	1,950		
	Stewardship	2,500		
	Professional development	3,521		AGS 2.19.16 \$1696; plus Dir Adm \$1825
	Bank Fees	2,000		
	Payroll service	2,887		
193	Other Expense	3,749		AGS 2.19.16
194	Endowment Committee Expense	700		
195	UUA Annual Program Dues	22,993		
196	UUA Pacific Central Dist Dues	11,107		
197				
198	Fundraising		-	
199	Fundraising GrUUp Projects		34,000	< capacity needs benchmarks
	Board Event		-	
_	Other Events		-	
	Sales -Snack Table		6,000	AH rec'd 3.9.2016
	Sales - Other		-	
	Other Program Committee Exps (Snack table)	2,200		AH rec'd 3.9.2016
	Other Program Committee Exps	-		
	Fundraising event expense	3,400		
	Fundraising event expense	-		
208				
209		1,153,525	1,143,829	
210	Total - Unrestricted			
211	Excess (deficit)	(9,696)		
212				
213				
214				
	CHECKSUM SALARIES	-		
216				
217	CHECKSUM PIVOT (CHART TAB)	-		
218				