Seven Months Jul 1, 2015 - Jan 31, 2016

#### <u>Summary</u>

Revenues

In summary, our January year to date unrestricted deficit (\$84,655) shows us behind in our budgeted pledge and fundraising income by (\$46,796). We are ahead of YTD budgeted expenses due to spending on one time items: cottage repairs total \$21,308 (spending includes replacement of furnace \$9892); the purchase of a new sound system for the sanctuary, \$4311; and fence installation for the new school \$5,087.

YTD Pledge receipts are at 65%, short of the 70% ytd goal for budgeted fiscal year pledges. Historical perspective: our actual YTD pledge receipts last fiscal year through January 2015, \$288,750 was 66% of total actual receipts for FY14-15.

With cash balances sufficient for operations and capital projects, we deferred until March the release of the annual endowment contribution to our operating fund, \$56,664, and the budget augmentation \$8,596.

The Board Restricted YTD deficit (\$131,669) includes a \$17,653 loan from the endowment fund to cover advances made for the Asset Options Task Force (formerly Land Use TF), and was posted as a realized loss to the endowment. We need to correct the accounting for this posting item.

January experienced a 4.0% unrealized loss to the endowment, with a cumulative 7.4% loss for the past 12 months.

YTD Actual

YTD Budget 1

**Bud Var** 

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Nevenues	i i b / totaai	D Daagot	Daa vai	/0 <b>T u</b> i
Pledge income <sup>1</sup>	\$ 340,044	\$ 371,978	\$ (31,935)	-8.6%
Rental income	91,669	91,285	383	0.4%
All other unrestricted	80,317	95,562	(15,244)	-16.0%
Unrestricted	512,030	558,825	(46,796)	-8.4%
Board Restricted <sup>2</sup>	487,417		487,417	
Total Revenues	999,446	558,825	440,621	
Evnances	VTD Actual	VTD Budget	Bud Vor	9/ vor
Expenses	YTD Actual	YTD Budget	Bud Var	% var
Personnel	377,697	386,077	(8,380)	-2.2%
All other unrest.	218,987	199,943	19,044	9.5%
Unrestricted	596,684	586,020	10,664	1.8%
Board Restricted <sup>2</sup>	619,086		619,086	
Total Expenses	1,215,771	586,020	629,750	
Net Unrestricted	(84,655)	(27,195)	(57,460)	211.3%
Net Board Restricted <sup>2</sup>	(131,669)	-	(131,669)	
Net Excess (Deficit)	\$ (216,324)	\$ (27,195)	\$ (189,129)	695.5%

Seven Months Jul 1, 2015 - Jan 31, 2016

#### **Fuun-draising Report**

Joint ownership of fundraising discussion underway. Below is a list of revenues for fundraising activites through January 31. The total budgeted revenue for FY15-16 is \$44,000, with ytd receipts (before expense) totalling \$18,663. Note: Jewelry table has not traditionally been categorized as fundraising, however this is no longer managed as member pledge.

<b>Events and Other Fundraising Activities</b>	Actual YTD	FY15-16 Budget	
Auction (Fall 2015)	\$ 3,040		
Halloween Dance	\$ 583		
Holiday Faire	\$ 880		
Yard Sale	\$ 540		
Jewelry Table	\$ 2,634	\$ -	
Snack Table	\$ 3,865	\$ 5,000	
Messiah Sing Along	\$ 4,573		
World Goes Round Concert	\$ 2,548		
GrUUP Fundraising		\$ 34,000	
Music Events		\$ 5,000	
Grand Total Fundraising	\$ 18,663	\$ 44,000	42.4%

#### **Restricted Expenditures FY15-16**

Capital Campaign	\$571,603 (Thank you Dave, Larry & John!!)
Lawrence Lecture	\$ 0

Asset Options TF (formerly Land Use TF) \$ 7,293
Partner Church (posted as unrestricted other exp) \$ 4,000

#### **Endowment Value**

The current value of the UUCB Operating Endowment is	\$ 1,315,085
The Operating Endowment fiscal year to date unrealized gain (loss)	\$ (117,724)
The building fund current value is	\$ 26,965

These accounts are updated when our UUA statements are available. Current performance of the UUA Endowment Fund, which includes UUCB's endowment, can be found at http://uucef.org/

ROI (net of fees)	as of January 31, 2016
5-year	4.00%
3-year	1.20%
1-year	-7.40%
1 month	-4.00%

<sup>1</sup> YTD Budget is adjusted for known variances, not divided into 12ths (number of months in fiscal year)

<sup>&</sup>lt;sup>2</sup> Board Restricted is voluntary. Traditionally boards will voluntarily restrict funds in order to prudently manage extraordinary line items. The Board has restricted realized and unrealized endowment fund gains and losses.

Seven Months Jul 1, 2015 - Jan 31, 2016

#### **Building Reserve Fund**

The current unfunded building reserve is approximately \$500,000 in deferred maintenance, not covered by the recent capital campaign work.

#### **Other Items of Note This Month**

<u>Balance Sheet</u>: Accounts Payable Capital project invoices are paid. At June 30 we expect to capitalize the terrace improvements which will increase net assets and board restricted income at fiscal year end.

The <u>FY16-17 Budget</u> preparation cycle is underway. A draft FY16-17 budget is submitted to the Board of Trustees for review at March 17 meeting.

A	١	ВО	D D	E G L	M	0	F Q F	X	Υ	Z	AA
1			Unitarian Universalist Church of	Berkeley	•	•	1	% Pledges re	ec'd YTD)	65%	
2			Bu	dget Comparison Rep	ort		I.I.	YTD Pledge i	· · · · · · · · · · · · · · · · · · ·	\$ 340,044	
3			Budget and A	Actual Period: 7/1/201	5 - 1/31/2016			Total Pledge		\$ 527,100	
6	Т							YTD Pledge I		\$ 371,978	
0	+			Current Period	Year-to-Date	Year-to-Date	Year-to-Date	T I D Fleuge I	buuget	φ 3/1,9/0	
7				Actual	Actual	Budget	Variance			71%	
R	eve	enue	+			5				Other	Board
9		onao						Pledge	Rentals	Unrestricted	Restricted
10	Т		Pledge Income	29,028	335,044	362,645	(27,601)	335,044	rentais	Omcomotou	Hoodiiotou
11	+		Char Trust in lieu of pledge	0	5,000	0		5,000			
12			New member pledges	0	0	9,333	(9,333)	0,000			
13	+		Plate collections	993	6,592	9,380	(2,788)	0		6,592	
14			Special Offering Collections	0	4,422	642	3,780			4,422	
15	+		Good Neighbor collections	2,643	13,833	14,000	, ,			13,833	
16	+		Other unpledged contributions	363	3,301	8,167	(4,866)			3,301	
17	+		Special Projects Donations	0	884	0	. 1			884	
18			Bequest Income	0	0	583	(583)			0	
20			Weddings/Memorials/Celebration	0	1,200	0	, ,		1,200		
21			Budget Augmenting	0	1,140	0	1,140			1,140	
22			Endowment Transfer	0	0	0	0			0	
23	(2	2) (4)	Restricted ContribReleased	109,490	611,514	5,014	606,500				611,514
24			Prior Year Pledge Payments	50	6,066	4,375	1,691			6,066	
25			Wednesday Night Supper	995	6,497	8,800	(2,303)			6,497	
26			Center for Spiritual Developmt	480	1,015	4,958	(3,943)			1,015	
27			Personal Theology	43	992	1,050	(58)			992	
28			Other Program Income	479	3,096	5,333	(2,237)			3,096	
29			Fundraising GrUUp Projects	855	8,287	19,833	(11,546)			8,287	
30			Music Events	645	3,876	2,917	960			3,876	
31			Community Use-Space Rental	3,972	33,428	33,000	428		33,428		
32			Community Use-Instrument Rntal	0	0	117	(117)		0		
33			Skytown Pre-school	5,105	35,732	35,712	21		35,732		
34			Freestone-Rental	69	2,308	0	2,308		2,308		
35			RE Bulding-Lease	9,500	19,000	22,457	(3,457)		19,000		
38			Sales - Book Table	77	675	1,750	(1,075)			675	
39			Sales - Videos	0	10	35	(25)			10	
40			Sales - Snack Table	605	3,839	2,917	922			3,839	
41			Sales - Other	210	2,634	0	,			2,634	
42	1		Scrip income	0	217	292	(75)			217	
43			Other Revenue	6,239	10,697	2,917	7,780			10,697	
44		-,	Interest Income-general	29	1,220	1,575	(355)			1,220	
45	(2		Investment interest & dividend	475	7,023	0	,				7,023
46	(2		Endowment earnings	0	4,439	0					4,439
47	(2	,	Investment realized gain/loss	0	91	0	-				91
48		2) (5)	Endowment realized gain	0	(17,926)	0	(17,926)				(17,926)
49	(2		Investment unrealized gain/los	2,857	(2,438)	0	( ,,				(2,438)
50	(2		Endowment unrealized change	(49,383)	(115,286)	0	(115,286)				(115,286)
51	(2	,	Income from Trusts	146	1,024	1,024	(0)	<b>*</b> 040 044	<b>*</b> 04.555	1,024	A 407.447
	ota	l Revenu	e	125,965	999,446	558,825	440,621	\$ 340,044	\$ 91,669	\$ 80,317	\$ 487,417 49%
53								34%	9%	8%	4

	Α	ВС	. D	G II	М	0	A Q F	N X	Υ	Z	AA
1		1	Unitarian Universalist Church of Be	erkeley			,	% Pledges r	ec'd YTD)	65%	,
2			Budç	get Comparison Repor	t			YTD Pledge		\$ 340,044	
3	Budget and Actual Period: 7/1/2015 - 1/31/2016								budget	\$ 527,100	
6								YTD Pledge		\$ 371,978	
				Current Period	Year-to-Date	Year-to-Date	Year-to-Date	1 1 D 1 loage	Duagor	Ψ 0/1,0/0	
7				Actual	Actual	Budget	Variance			71%	
		*				-					
										Other	Board
	Expe	enses						Personnel		Unrestricted	Restricted
55			Salary and Wages	37,660	275,779	264,426	(11,353)	275,779			
56			Intern Minister	1,200	6,600	8,750	2,150	6,600			
57			Housing	2,955	17,727	18,083	356	17,727			
58			SECA	644	4,507	4,820	312	4,507			
59			Payroll Taxes	2,549	18,788	16,991	(1,798)	18,788			
61			Employee Benefits-Health	3,619	28,533	29,227	695	28,533			
62			Employee Benefits-Life/Disabil	218	1,732	1,975	243	1,732			
63			Employee Benefits-Retirement	2,948	19,887	24,502	4,615	19,887			
65			Workers Compensation	682	4,789	5,250	461	4,789			
66			Insurance	0	12,720					12,720	
67			Worker's Comp Insurance	(682)	5,326	0	(5,326)	5,326			
68			Accounting Services	0	0	10,000	10,000			0	
69			Board Contingencies	0	990	583	(407)			990	
70			Search Committee	365	2,280	0	(2,280)			2,280	
71			Consultants/Contractors	1,615	7,524	11,988	4,464			7,524	
72			Honoraria/Classes	550	2,414	7,058	4,645			2,414	
73			Guest Musicians	100	3,295	467	(2,828)			3,295	
74			Supplies	1,706	12,148	9,914	(2,234)			12,148	
75 76			Small Equipment	0	1,654	583	(1,071)			1,654	
			Printing and copying	(105)	5,635	1,342 4,608	(4,294)			5,635	
77			Equipment leases	689	5,015	,	(407)			5,015	
78 79			Equipment repair & maintenance	969	7,093 2,549	4,159 3,208	(2,934) 659			7,093 2,549	
80			Postage Telecommunications	2,542	19,343	7,117	(12,226)			,	
81			Advertising and PR	2,542	1,071	1,692	621			19,343 1,071	
82	-		Communications & Web Site	249	1,071	1,092	(688)			1,071	
83			Canvass Expenses	266	491	1,138	967			491	
84			Property Taxes	0	3,285	3,650	365			3,285	
85			Professional development	201	6,794	12,055	5,261	6,794		3,203	
87		-	GA Delegate & Leadership Schl	0	0,794	642	642	0,734		0	
88			Staff & volunteer appreciation	3	198	408	210			198	
90			Bank Fees	142	1,501	1,167	(334)			1,501	
91	(2)	)	Management fees	1,078	7,572	0	(7,572)			.,001	7,572
93	(2)	,	Other Expense	179	23,804	4,328	(19,476)			23,804	.,572
95			Payroll Processing Fees	126	1,904	1,684	(220)			1,904	
96			UUA Annual Program Dues	2,298	13,788	13,796	8			13,788	
97			UUA Pacific Central Dist Dues	1,111	5,554	6,664	1,111			5,554	

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1		Unitarian Universalist Church of E	erkeley				% Pledges re	ec'd YTD)	65%	
2		Buc	lget Comparison Re	port		10.0	YTD Pledge	receipts:	\$ 340,044	
3		Budget and A	ctual Period: 7/1/20	15 - 1/31/2016			Total Pledge	budget	\$ 527,100	
6							YTD Pledge		\$ 371,978	
			Current Period	Year-to-Date	Year-to-Date	Year-to-Date				
7			Actual	Actual	Budget	Variance			71%	
98										
									Other	Board
	Expenses						Personnel		Unrestricted	Restricted
100		Building & grounds supplies	6,126	22,707	6,708	(15,999)			22,707	
101		Building & grounds maintenance	15,189	16,289	17,473	1,184			16,289	
102		Electricity	36	319	0	(319)			319	
103		Gas	1,716	4,356	4,167	(189)			4,356	
104 105		Garbage	821	5,604	4,958	(645)			5,604	
106		Water Fire Monitoring System	1,548	3,317 5,552	4,083 6,600	767 1,048			3,317 5,552	
107		Wednesday Night Supper	1,546	7,455	8,800	1,046			7,455	
108		Other Program Committee Exps	1,909	27,061	19,999	(7,062)			27,061	
100		Denominational Outreach	1,909	0	933	933			27,001	
110		Donations to Non-Profit Orgs	1,603	16,019	14,000	(2,019)			16,019	
111		Fundraising event expense	0	1,374	2,567	1,192			1,374	
112	(1)	Capital Campaign	108,640	571,603	0	(571,603)			571,603	
113	(4)	Restricted Released		,,,,,,		(= ,===)	(12,765)		(598,749)	611,514
114	Total Exper	ises	205,068	1,215,771	586,020	(629,750)	\$ 377,697		\$ 218,987	\$ 619,086
115							31%		18%	51%
	Excess or (E	Deficiency) of								
116 I	Revenue Ov	er Expenses	(79,102)	(216,324)	(27,195)	(189,129)				\$ (131,669)
118										
119	Footnote	s								
120	(1)	Capital Campaign activity								
121	(2)	Board Restricted Surplus (Deficit)		\$ (131,669)						
122	(3)	Unrestricted Surplus (Deficit)		\$ (84,655)						
123	(4)	Board Restricted - various line items		, ,,,,,						
124	(5)	Endowment "realized" loss misposted - sb loan		\$ (17,926)						
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1	_				:05pm		arian Universalist Chur	ch of Berkelev	
2					<u> </u>		ce Sheet	<u> </u>	
3						As of Date	e: 1/31/2016		
4									
5							Cu	irrent Year	Prior Year
7	Δ	sset	۹.				**	=	
8	, "			nt Δ	ssets				
9		Oui		11.71	Cash-Mechanics	Checking		76,574.30	258,690.06
10					Cash-Fidelity Sa			51,564.81	51,559.65
11						okerage Account		308,211.30	308,675.50
12					Cash - Mechanic			53,252.89	88,246.70
13						Brokerage Account		0.00	115,283.97
14						Stock Sale Account		0.00	6,211.63
15					Cash-Bank of the			34,435.04	250,028.49
16						an Stanley-Arms		17,199.87	20,173.60
17					UUA-Lawrence I			47,639.60	51,459.82
18					UUA-Kay Davis			08,075.34	111,278.78
19					Health Expense			75.00	(41.23)
20					Payroll Clearing	1.000.140.10		1,146.60	900.00
21					Petty Cash			0.00	50.00
22					Prepaid expense	es		17,906.37	3,202.48
23					UUA-Pooled Fur			29,266.20	31,613.06
24					UUA-Endowmen			77,743.74	1,290,397.27
25						aritable Rmndr Trust		319,698.81	348,721.00
26					Calkins CRT-Pa			42,781.46)	(44,530.21)
27					Trust-Vanguard	•		28,757.30	28,395.02
28					UUA-Anna Spatz			49,719.70	53,706.72
29						an Theologial Fund		25,425.36	27,464.22
30					UUA-Staff Pensi			5,138.58	5,550.64
31					UUA-Building Ma			26,964.69	0.00
32		Tot	al (	Curi	ent Assets			336,014.04	3,007,037.17
33									
34		Fix	ed	Ass	ets		11	11	
35					Office Equipmen	t	1	03,068.25	103,068.25
36					Organ		3	348,804.73	348,804.73
37					Land - Church &	RE Buildings		97,578.26	97,578.26
38					Buildings - Churc		2,3	869,547.19	2,369,547.19
39					Bldg Improveme	nts - Church &RE	4	44,642.21	444,642.21
40					Capital Campaig			32,002.59	32,002.59
41					Land - Cottage			5,000.00	5,000.00
42				$\perp$	Building - Cottag			21,135.00	21,135.00
43					Land - Freestone			5,782.25	5,782.25
44					Building - Frees			11,771.88	11,771.88
45					Bldg Improveme			81,646.67	81,646.67
46					Accumulated De	preciation		57,066.00)	(2,090,590.00)
47		Tot	al I	Fixe	d Assets		1,3	863,913.03	1,430,389.03
48									
49	To	otal	As	sets			3,6	99,927.07	4,437,426.20
50	1								
30	<u> </u>								

	Α	В	C D	E F	G	<u> </u>	K				
1	2/2	29/	2016	4:05pm	Unita	rian Universalist Church of Berke	ley				
2	Balance Sheet										
3	As of Date: 1/31/2016										
4											
5						Current Year	Prior Year				
51	Lia	abil	ities	& Net Assets							
52		Lia	abilitie	es							
53			Curr	ent Liabilities							
54				Accounts payab	ole	3,036.48	5,177.93				
55				Salaries Payabl	е	21,446.21	23,092.21				
56				Vacation Payab	le	10,688.04	16,601.35				
57				Retirement Pay		2,421.04	2,481.73				
58				Rental Deposits	i	2,850.00	1,250.00				
59				School Security	Deposits	19,000.00	8,600.00				
60			Tota	<b>Current Liabilities</b>		59,441.77	57,203.22				
61											
62		То	tal Li	abilities		59,441.77	57,203.22				
64		Ne	t Ass	sets							
65				Net Assets		908,850.30	1,648,587.98				
66				Cope Ministeria	l Housing Fund	301,285.38	301,285.38				
67				UUA-Pooled Fu	nd	32,034.65	32,034.65				
68				Fixed Assets, N	et of deprec	1,393,545.83	1,393,545.83				
69				UUA-Anna Spa	tz (RE)	45,000.00	45,000.00				
70				UUA-Morgan Ti	neological Ed Fund	14,500.00	14,500.00				
71				Building Fund	•	10,625.29	10,625.29				
72				UUA-Genl Endo	owment	934,643.85	934,643.85				
73		То	tal N	et Assets		3,640,485.30	4,380,222.98				
74											
7.	То	otal	Liab	ilities & Net Assets		3,699,927.07	4,437,426.20				
75											
77											